As filed with the Securities and Exchange Commission on August 12, 1999 Registration No. 333-

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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM S-8 Registration Statement Under The Securities Act of 1933

USA TECHNOLOGIES, INC.

(Exact Name of Registrant as Specified in its Charter)

Pennsylvania (State or other jurisdiction of incorporation or organization)

7359 (Primary Standard Industrial (I.R.S. Employer Classification Code Number) Identification No.)

23-2679963

200 Plant Avenue Wayne, Pennsylvania 19087 (Address of principal executive offices and zip code)

VISTA MARKETING RESEARCH CONSULTING AGREEMENT (full title of the plan)

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George R. Jensen, Jr. Chief Executive Officer USA Technologies, Inc. 200 Plant Avenue Wayne, Pennsylvania 19087 (610) 989-0340

(Name, address, including zip code, and telephone number, including area code, of agent for service)

Copies to:

Douglas M. Lurio, Esquire Lurio & Associates, P.C. 1760 Market Street, Suite 1300 Philadelphia, PA 19103 (215) 665-9300

# CALCULATION OF REGISTRATION FEE

Title of		Proposed	Proposed	
Securities	Amount	Maximum	Maximum	Amount of
to be	to be	Offering Price	Aggregate	Registration
Offered	Registered	Per share (1)	Offering Price (1)	Fee(1)
Common Stock	10,000	\$2.00	\$20 <b>,</b> 000	\$5.56

(1) Estimated solely for purposes of calculating the registration fee. Pursuant to Rule 457(h), the offering price is based upon the average of the bid and asked price for the Common Stock on the OTC Electronic Bulletin Board on August 5, 1999. The registration fee represents .000278 of the proposed maximum aggregate offering price.

## PART II

## INFORMATION REQUIRED IN THE REGISTRATION STATEMENT

#### Item 3. Incorporation of Documents by Reference

The documents listed in (a) through (f) below are incorporated by reference in the Registration Statement and made a part hereof. All documents subsequently filed by the Registrant pursuant to Section 13(a), 13(c), 14 and 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), prior to the filing of a post-effective amendment to this Registration Statement which indicates that all securities offered hereby have been sold or which deregisters all securities then remaining unsold, shall be deemed to be incorporated by reference in this Registration Statement and to be part hereof from the date of filing of such documents.

- (a) The Registrant's annual report on Form 10-KSB for the fiscal year ended June 30, 1998, excluding the financial statements and notes thereto which have been superceded by the financial statements and notes thereto included in the Registrant's Form SB-2 dated June 25, 1999; and
- (b) The Registrant's Form 10-QSB Quarterly Report for the quarterly period ended September 30, 1998; and
- (c) The Registrant's Form 10-QSB Quarterly Report for the quarterly period ended December 31, 1998; and
- (d) The Registrant's Form 10-QSB Quarterly Report for the quarterly period ended March 31, 1999; and
- (e) The Registrant's current report on Form 8-K filed on September 16, 1998; and
  - (f) The Registrant's Form SB-2 dated June 25, 1999.

# Recent Developments

During the fourth quarter of fiscal year 1999, the Company continued to incur operating losses. The Company anticipates incurring operating losses through at least the first half of fiscal year 2000.

# Item 4. Description of Securities

The Company is proceeding with the registration of 10,000 shares of Common Stock pursuant to a consulting agreement with Vista Marketing Research dated August 6, 1999. These shares are being issued for services to be rendered to the Company by Vista Marketing Research.

The Company is authorized to issue up to 62,000,000 shares of Common Stock, no par value ("Common Stock"), and 1,800,000 shares of undesignated Preferred Stock, 900,000 of which has been designated Series A Convertible Preferred Stock, no par value ("Series A Preferred Stock") and 350,000 shares of which has been designated Series B Equity Participating Preferred Stock, no par value ("Series B Preferred Stock").

As of June 30, 1999, there were 6,200,297 shares of Common Stock issued and outstanding.

The foregoing amount does not reflect shares of Common Stock issuable by the Company upon the conversion of the Series A Preferred Stock or any accrued and unpaid dividends thereon. As of June 30, 1999, 640,577 shares of Series A Preferred Stock were issued and outstanding and are convertible into 640,577 shares of Common Stock. As of June 30, 1999, there were \$3,328,441 of accrued and unpaid dividends on the Series A Preferred Stock which are convertible into 332,844 shares of Common Stock. As of June 30, 1999, a total of 470,573 shares of Series A Preferred Stock have been converted into 547,037 shares of Common Stock and accrued and unpaid dividends thereon have been converted into 208,007 shares of Common Stock. As of June 30, 1999 there were no shares of Series B Preferred Stock issued and outstanding.

The foregoing amount also does not include the Common Stock issuable upon the exercise of the remaining 67,300 1995 Warrants, 86,800 1996 Warrants, 4,000 1996-B Warrants, 1,500 1997 Warrants, 4,000 1998-A Warrants, 5,000 1998-B Warrants, 933,600 1999-A Warrants, or the 110,000 Warrants held by affiliates and/or consultants to GEM Advisors, Inc., issued and outstanding as of June 30, 1999.

The foregoing amount also does not include the Common Stock issuable upon the exercise of the outstanding stock options or purchase rights to acquire Common Stock. As of June 30, 1999, there was a total of 11,740 Common Stock Purchase Rights outstanding at a price of \$10.00 per share. As of June 30, 1999, there was a total of 917,100 options outstanding to purchase Common Stock at exercise prices ranging from \$2.50 to \$6.50 per share, of which 713,767 were vested. Many of the options and purchase rights granted were issued at or above fair market value on the date of grant, and those that were issued below fair market value have resulted in an appropriate charge against earnings during the period the options were issued.

The foregoing also does not include 250,000 warrants which were issued to two consultants in August 1999. Of such warrants, 150,000 are exercisable at \$2.50 per share, 50,000 are exercisable at \$2.00 per share, and 50,000 are exercisable at \$3.00 per share. These warrants are exercisable at any time within two years of issuance.

The foregoing also does not include 10,000 options which were issued to a Director of the Company in July 1999.

The foregoing also does not include 268,000 shares of Common Stock issued in August 1999 to certain employees of or consultants to the Company.

All of the numbers of issued and outstanding shares, warrants, and options as well as the exercise prices thereof contained herein have been adjusted for the 1-for-10 reverse stock split of the Common Stock which occurred on June 7, 1999.

The holder of each share of Common Stock is entitled to one vote on all matters submitted to a vote of the shareholders of the Company, including the election of directors. There is no cumulative voting for directors.

The holders of Common Stock are entitled to receive such dividends as the Board of Directors may from time to time declare out of funds legally available for payment of dividends. No dividends may be paid on the Common Stock until all accumulated and unpaid cumulative dividends on the Series A Preferred Stock have been paid. Upon any liquidation, dissolution or winding up of the Company, holders of shares of Common Stock are entitled to receive pro rata all assets of the Company available for distribution, subject to the liquidation preference of the Series A Preferred Stock of \$10.00 per share and any unpaid and accumulated dividends on the Series A Preferred Stock. Shareholders of the Company do not have any preemptive rights to subscribe for or purchase shares, obligations, warrants, or other securities of the Company.

## Item 5. Interests of Named Experts and Counsel

Douglas M. Lurio, Esquire, President of Lurio & Associates, P.C, general counsel to the Company, serves as a Director of the Company. Mr. Lurio is the beneficial owner of 34,533 shares of Common Stock.

## Item 6. Indemnification of Directors and Officers

Section 1746 of the Pennsylvania Business Corporation Law of 1988, as amended ("BCL"), authorizes a Pennsylvania corporation to indemnify its officers, directors, employees and agents under certain circumstances against expenses and liabilities incurred in legal proceedings involving such persons because of their holding or having held such positions with the Company and to purchase and maintain insurance of such indemnification. The Company's By-laws substantively provide that the Company will indemnify its officers, directors, employees and agents to the fullest extent provided by Section 1746 of the BCL.

Section 1713 of the BCL permits a Pennsylvania corporation, by so providing in its By-laws, to eliminate the personal liability of a director for monetary damages for any action taken unless the director has breached or failed to perform the duties of his office and the breach or failure constitutes self-dealing, willful misconduct or recklessness. In addition, no such limitation of liability is available with respect to the responsibility or liability of a director pursuant to any criminal statute or for the payment of taxes pursuant to Federal, state or local law. The Company's By-laws eliminate the personal liability of the directors to the fullest extent permitted by Section 1713 of the BCL.

#### Item 7. Exemption from Registration Claimed

Not applicable.

## Item 8. Exhibits

The following Exhibits are filed as part of this Registration Statement:

- 5 Opinion of Lurio & Associates, P.C.
- 23.1 Consent of Lurio & Associates, P.C. (included in the opinion filed as Exhibit 5 hereto.)
- 23.2 Consent of Ernst & Young LLP, Independent Auditors.
- Consulting Agreement between Vista Marketing Research and USA Technologies, Inc. dated August 6, 1999

## Item 9. Undertakings

The undersigned Registrant hereby undertakes:

- (1) To file, during any period in which offers or sales are being made, a post-effective amendment to this Registration Statement:
- (i) to include any prospectus required by Section  $10\,(a)\,(3)$  of the Securities Act of 1933;
- (ii) to reflect in the prospectus any facts or events arising after the effective date of the registration statement (or most recent post-effective amendment thereof) which, individually in the aggregate, represent a fundamental change in the information in the registration statement; and
- (iii) to include any material information with respect to the plan of distribution not previously disclosed in the registration statement or any material change to such information in the registration statement.

Except that, subparagraph (i) and (ii) of this paragraph do not apply provided that the information required in a post-effective amendment is incorporated by reference from periodic reports filed by the issuer under the Securities Exchange Act of 1934.

- (2) That for the purpose of determining any liability under the Securities Act of 1933, each such post-effective amendment shall be treated as a new registration statement relating to the securities offered herein, and shall treat the offering of such securities at that time as the initial bona fide offering thereof.
- $\,$  (3) To remove from registration by means of a post-effective amendment any of the securities being registered which remain unsold at the termination of the offering.
- (4) That for purposes of determining any liability under the Securities Act of 1933, each filing of the registrant's annual report pursuant to Section 13(a) or Section 15(d) of the Securities Exchange Act of 1934 (and, where applicable, each filing of an employee benefit plan's annual report pursuant to Section 15(d) of

the Securities Exchange Act 1934) that is incorporated by reference in the registration statement shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at that time shall be deemed to be the initial bona fide offering thereof.

(5) Insofar as indemnification for liabilities arising under the Securities Act of 1933, as amended, may be permitted to directors, officers and controlling persons of the Registrant pursuant to the foregoing provisions, or otherwise, the Registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the Registrant of expenses incurred or paid by a director, officer or controlling person of the Registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the Registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Act and will be governed by the final adjudication of such issue.

## SIGNATURES

Pursuant to the requirements of the Securities Act of 1933, as amended, the Registrant certifies that it has reasonable grounds to believe that it meets all of the requirements for filing Form S-8 and has duly caused this Registration Statement to be signed on its behalf by the undersigned, thereunto duly authorized, in Wayne, Pennsylvania, on August , 1999.

USA TECHNOLOGIES, INC.

By: /s/ George R. Jensen, Jr.

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George R. Jensen, Jr., Chief Executive Officer

Pursuant to the requirements of the Securities Act of 1933, this Registration Statement has been duly signed below by the following persons in the capacities and on the date indicated.

Signature	Title	Date	
/s/ George R. Jensen, Jr.	Chairman of the Board	August 12, 1999	
George R. Jensen, Jr.	and Chief Executive Officer, (Principal Executive Officer)		
/s/ Stephen P. Herbert	President, Chief Operating Officer, Director	August 12, 1999	
Stephen P. Herbert	officer, bifector		
/s/ Leland P. Maxwell	Senior Vice President, Chief	August 12, 1999	
Leland P. Maxwell	Financial Officer, Treasurer (Principal Accounting Officer)		
/s/ William W. Sellers			
William W. Sellers	Director	August 12, 1999	
/s/ Peter G. Kapourelos	Director	August 12, 1999	
Peter G. Kapourelos			
	Director	August, 1999	
Henry B. duPont Smith			
	Director	August, 1999	
William L. Van Alen, Jr.			
	Director	August, 1999	
Steven Katz			
/s/ Douglas M. Lurio	Director	August 12, 1999	
Douglas M. Lurio			
	Director	August, 1999	
Edwin R. Boynton			

# EXHIBIT INDEX

Exhibit No.	Description	Page No.
5	Opinion of Lurio & Associates, P,C.	
23.1	Consent of Lurio & Associates, P,C. (included in the opinion filed as Exhibit 5 hereto)	
23.2	Consent of Independent Auditors	
28	Consulting Agreement between Vista Marketing Research and USA Technologies, Inc. dated August 6, 1999	

August 12, 1999

USA Technologies, Inc. 200 Plant Avenue Wayne, PA 19087

Attn: Mr. George R. Jensen, Jr., President

Re: USA Technologies, Inc. -

Registration Statement on Form S-8

Dear Mr. Jensen:

We have acted as counsel to USA Technologies, Inc., a Pennsylvania corporation (the "Company"), in connection with a Registration Statement on Form S-8, filed with the Securities and Exchange Commission on the date hereof (the "Registration Statement"). The Registration Statement covers 10,000 shares of Common Stock of the Company issuable pursuant to the Consulting Agreement between the Company and Vista Marketing Research dated August 6, 1999 (the "Consulting Agreement").

In rendering this opinion, we have examined (i) the Articles of Incorporation, as amended, and By-laws of the Company; (ii) the resolutions of the Board of Directors evidencing the corporate proceedings taken by the Company to authorize the issuance of the Common Stock pursuant to the Registration Statement; (iii) the Registration Statement (including all exhibits thereto); (iv) the Consulting Agreement; and (v) such other documents as we have deemed appropriate or necessary as a basis for the opinion hereinafter expressed.

In rendering the opinion expressed below, we assumed the authenticity of all documents and records examined, the conformity with the original documents of all documents submitted to us as copies and the genuineness of all signatures.

Based upon and subject to the foregoing, and such legal considerations as we deem relevant, we are of the opinion that, when sold as contemplated by the Registration Statement and the

USA Technologies, Inc. August 12, 1999 Page 2

Consulting Agreement, the Common Stock will be legally issued, fully paid and nonassessable.

We hereby consent to the filing of this opinion as an Exhibit to the Registration Statement.

Sincerely,

LURIO & ASSOCIATES, P.C.

## CONSENT OF INDEPENDENT AUDITORS

We consent to the incorporation by reference in the Registration Statement (Form S-8 No. 333-00000) pertaining to the registration of 10,000 shares of Common Stock of USA Technologies, Inc. of our report dated August 17, 1998, except for Note 15, as to which the date is June 7, 1999, with respect to the consolidated financial statements of USA Technologies, Inc. for the year ended June 30, 1998, included in its Form SB-2 dated June 25, 1999, as filed with the Securities and Exchange Commission.

/s/ Ernst & Young LLP

Philadelphia, Pennsylvania August 12, 1999

# USA TECHNOLOGIES, INC. 200 PLANT AVENUE WAYNE, PENNSYLVANIA 19087

August 6, 1999

Mr. Thomas McCarty Principal Vista Marketing Research 70 Washington Street Suite 300 Oakland, California 94607

Dear Tom:

This is to acknowledge and confirm the following terms of our Consulting Agreement. The term of this agreement shall be for a six month period, from August 1, 1999 through January 31, 2000. We are very pleased to be a client of Vista Marketing Research.

- (1) During the term hereof, Vista Marketing Research shall provide such software development and technology development services to the Company as shall be requested from time to time by the Company.
- (2) It is understood and agreed that none of the services to be rendered by Vista Marketing Research on behalf of the Company shall be in connection with the offer or sale of any securities of the Company in a capital raising transaction or directly or indirectly promoting or maintaining a market for the Company's securities.

# (3) Compensation

(a) The Company shall issue to Thomas McCarty, in his individual name, in full payment for the consulting services to be rendered by Vista Marketing Services, a total of 10,000 shares of fully vested, nonassessable, free trading Common Stock of the

Company. Upon the effective date of the registration statement described in Paragraph 3(b) below, the Company shall issue such stock to you. This issuance of the Company's stock shall be the only consideration that you are entitled to under this Consulting Agreement.

- (b) Promptly after the date of this Consulting Agreement, the Company will cause a registration statement on Form S-8 to be filed with the Securities and Exchange Commission for the purpose of registering 10,000 shares of Common Stock of the Company issuable to Thomas McCarty pursuant to Paragraph 3(a) above.
- (4) Vista Marketing Research also hereby represents that it is not prohibited from entering into this Consulting Agreement or from performing its obligations hereunder by any law, regulation, contract, decree, order or agreement.
- (5) Vista Marketing Research and the Company hereby acknowledge that Vista Marketing Research is an independent contractor. In this regard, Vista Marketing Research shall not hold itself out as, nor shall it take any action from which others might infer, that it is a partner, agent or joint venturer of the Company.
- (6) Neither you nor Vista Marketing Research will directly or indirectly disclose to any other person, firm or corporation, nor use for your own benefit during or after the term of this Consulting Agreement, any trade secrets or other information designated as confidential by the Company which is acquired by you in the course of performing services hereunder. Trade secrets can include, but are not limited to, products or services under development, production methods and processes, sources of supply, customer lists, marketing plans, information concerning the filing or pendency of patent applications and information concerning the issuance of any securities of the Company. You and Vista Marketing Research hereby agree that all inventions, technology, software, or developments made by or developed by you or Vista Marketing Research, in whole or in part, shall be considered work made for hire and the sole property of the Company and neither Vista Marketing Research nor you shall have any right, title or interest thereto whatsoever. The foregoing shall cover all derivative works thereto.
- (7) This Consulting Agreement sets forth the entire understanding of the parties relating to the subject matter hereof,

and supersedes and cancels any prior communications, understandings and agreements between the parties. This Consulting Agreement cannot be modified or changed, nor can any of its provisions be waived, except by written agreement signed by all parties.

(9) This Consulting Agreement shall be governed by the laws of the Commonwealth of Pennsylvania. Any dispute arising out of this Consulting Agreement shall be adjudicated in the courts of the Commonwealth of Pennsylvania or in the federal courts located within the Commonwealth of Pennsylvania.

Please indicate your acceptance of the terms of this Consulting Agreement by signing below where indicated and returning it to me.

USA TECHNOLOGIES, INC.

By: /s/ George R. Jensen, Jr.

George R. Jensen, Jr. Chief Executive Officer

ACCEPTED:

VISTA MARKETING RESEARCH

By: /s/ Thomas McCarty
----Thomas McCarty,
Principal