

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-QSB

(Mark One)

(X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 1998

( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 33-70992

USA Technologies, Inc.

(Exact name of small business issuer as specified in its charter)

Pennsylvania

23-2679963

(State or other jurisdiction of incorporation or organization)

(I.R.S. employer Identification No.)

200 Plant Avenue, Wayne, Pennsylvania

19087

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, area code first.

(610)-989-0340

Check whether the Registrant has (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

As of February 9, 1999, there were 41,874,376 shares of Common Stock, no par value, 665,377 shares of Series A Convertible Preferred Stock, no par value, outstanding, and 61,900 shares of Series B Equity Participating Preferred Stock, no par value, outstanding.

USA TECHNOLOGIES, INC.

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USA Technologies, Inc.  
Consolidated Balance Sheets  
(Unaudited)

	December 31, 1998 ----- (Unaudited)	June 30, 1998 -----
<b>Assets</b>		
<b>Current assets:</b>		
Cash and cash equivalents	\$ 284,068	\$ 324,824
Accounts receivable less allowance for uncollectible accounts of \$8,783 at December 31, 1998 (unaudited) and \$23,764 at June 30, 1998	400,742	222,743
Inventory	894,707	436,971
Stock subscriptions receivable	-	19,875
Prepaid expenses and deposits	21,421	20,515
	-----	-----
<b>Total current assets</b>	<b>1,600,938</b>	<b>1,024,928</b>
Property and equipment, at cost, net of accumulated depreciation of \$341,386 at December 31, 1998 (unaudited) and \$291,084 at June 30, 1998	153,315	151,906
Other assets	10,250	10,250
	-----	-----
<b>Total assets</b>	<b>\$1,764,503</b> =====	<b>\$1,187,084</b> =====
<b>Liabilities and shareholders' equity/(deficit)</b>		
<b>Current liabilities:</b>		
Accounts payable	\$ 1,860,421	\$ 576,787
Accrued expenses	477,819	430,643
Current obligations under capital leases	17,799	22,810
	-----	-----
<b>Total current liabilities</b>	<b>2,356,039</b>	<b>1,030,240</b>
Senior Notes	368,206	-
Obligations under capital leases, less current portion	23,635	1,669
	-----	-----
<b>Total liabilities</b>	<b>2,747,880</b>	<b>1,031,909</b>
<b>Shareholders' equity (deficit):</b>		
<b>Preferred Stock, no par value:</b>		
<b>Series A Convertible Preferred:</b>	<b>4,724,101</b>	<b>4,538,114</b>
Authorized shares - 1,200,000; issued and outstanding shares - 667,161 at December 31, 1998 (unaudited) and 618,236 at June 30, 1998 (liquidation preference of \$ 9,590,595 at December 31, 1998 - unaudited)		
<b>Series B Equity Participating Preferred:</b>	<b>-</b>	<b>-</b>
Authorized shares - 200,000; issued and outstanding shares - 43,500 at December 31, 1998 (unaudited)		
<b>Common Stock, no par value:</b>		
Authorized shares - 62,000,000 at December 31, 1998 and June 30, 1998		
Issued and outstanding shares - 40,308,171 at December 31, 1998 (unaudited) and 40,163,837 at June 30, 1998	11,305,895	11,223,213
Accumulated deficit	(17,013,373)	(15,606,152)
	-----	-----
<b>Total shareholders' equity (deficit)</b>	<b>(983,377)</b>	<b>155,175</b>
	-----	-----
<b>Total liabilities and shareholders' equity</b>	<b>\$ 1,764,503</b> =====	<b>\$ 1,187,084</b> =====

See accompanying notes.

USA Technologies, Inc.  
Consolidated Statements of Operations  
(Unaudited)

	Three months ended December 31,		Six months ended December 31,	
	1998	1997	1998	1997
	-----	-----	-----	-----
Revenues:				
Equipment Sales	\$ 1,445,090	\$ 309,411	\$ 2,157,384	\$ 622,639
License and transaction fees	105,297	58,638	185,462	107,740
	-----	-----	-----	-----
Total revenues	1,550,387	368,049	2,342,846	730,379
Operating Expenses:				
Cost of equipment sales	1,268,380	256,497	1,891,558	549,137
General and administrative	544,918	490,780	998,338	890,493
Compensation	349,000	340,858	688,480	648,075
Depreciation and amortization	27,220	25,497	50,302	50,994
	-----	-----	-----	-----
Total operating expenses	2,189,518	1,113,632	3,628,678	2,138,699
	-----	-----	-----	-----
	(639,131)	(745,583)	(1,285,832)	(1,408,320)
Other income (expense):				
Interest income	1,186	4,942	3,695	9,473
Interest expense	(6,496)	(2,330)	(7,907)	(4,649)
Joint Venture activities	(65,215)	-	(90,093)	-
	-----	-----	-----	-----
Total other income (expense)	(70,525)	2,612	(94,305)	4,824
	-----	-----	-----	-----
Net loss	(709,656)	(742,971)	(1,380,137)	(1,403,496)
Cumulative preferred dividends and other adjustments	(499,033)	(151,298)	(1,002,453)	(1,231,574)
	-----	-----	-----	-----
Loss applicable to common shares	\$(1,208,689)	\$ (894,269)	\$(2,382,590)	\$(2,635,070)
	=====	=====	=====	=====
Loss per common share (basic and diluted)	\$(0.03)	\$(0.03)	\$(0.06)	\$(0.08)
	=====	=====	=====	=====
Weighted average number of common shares outstanding (basic and diluted)	40,268,647	34,734,876	40,232,564	33,193,774
	=====	=====	=====	=====

See accompanying notes.

USA Technologies, Inc.  
Consolidated Statements of Shareholders' Equity (Deficit)  
(Unaudited)

	Series A Convertible Preferred Stock	Series B Equity Participating Preferred Stock	Common Stock	Accumulated Deficit	Total
	-----	-----	-----	-----	-----
Balance, June 30, 1998	\$4,538,114	\$0	\$11,223,213	\$(15,606,152)	\$155,175
Issuance of 500 shares of Common Stock to an employee as compensation	-	-	100	-	100
Issuance of 50,00 shares of Common Stock in exchange for consulting services	-	-	7,000	-	7,000
Conversion of 6,675 shares of Convertible Preferred Stock to 66,750 shares of Common Stock	(48,498)	-	48,498	-	-
Conversion of \$27,084 of cumulative preferred dividends into 27,084 shares of Common Stock	-	-	27,084	(27,084)	-
Issuance of 55,600 shares (27.8 units) of Series A Convertible Preferred Stock at \$5.00 per share in connection with the 1998-B Private Placement, net of offering costs of \$43,515	234,485	-	-	-	234,485
Issuance of 43,500 shares (43.5 units) of Series B Equity Participating Preferred Stock	-	-	-	-	-
Net loss	-	-	-	(1,380,137)	(1,380,137)
Balance, December 31, 1998	\$4,724,101	\$0	\$ 11,305,895	\$(17,013,373)	\$ (983,377)
	=====	=====	=====	=====	=====

See accompanying notes.

USA Technologies, Inc.  
Consolidated Statements of Cash Flows  
(Unaudited)

	Six months ended December 31, 1998	1997
	-----	-----
Operating activities		
Net loss	\$(1,380,137)	\$(1,403,496)
Adjustments to reconcile net loss to net cash used in operating activities:		
Compensation charges incurred in connection with the issuance of Common Stock and repricing of Common Stock options	7,100	42,443
Depreciation and amortization	50,302	50,994
Changes in operating assets and liabilities:		
Accounts receivable	(177,999)	(157,497)
Inventory	(471,555)	(138,212)
Prepaid expenses, deposits, and other assets	(906)	( 3,353)
Accounts payable	1,283,634	25,723
Accrued expenses	47,176	181,627
Net cash used in operating activities	(642,385)	(1,401,771)
Investing activities		
Purchase of property and equipment	(8,650)	(723)
Net cash used in investing activities	(8,650)	(723)
Financing activities		
Net proceeds from issuance of Senior Notes	368,206	-
Net proceeds from issuance of Common Stock and exercise of Common Stock warrants	19,875	1,055,439
Net proceeds from issuance of Convertible Preferred Stock	234,485	-
Repayment of principal on capital lease obligations	(12,287)	(8,629)
Net cash provided by financing activities	610,279	1,046,810
Net decrease in cash and cash equivalents	(40,756)	(355,684)
Cash and cash equivalents at beginning of year	324,824	630,266
Cash and cash equivalents at end of period	\$ 284,068 =====	\$ 274,582 =====
Supplemental Disclosure of Cashflow Information:		
Capital lease obligations	\$ 29,242	-

See accompanying notes.

USA TECHNOLOGIES, INC.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Business

USA Technologies, Inc., a Pennsylvania corporation (the "Company") is a leading provider and licensor of automated business centers, primarily to the hospitality industry. The Company's patented unattended credit card activated devices make available the use of various business equipment including personal computers, copiers, fax machines and laptop connectivity to the internet. The Company generates its revenues from the direct sale of its control systems and the resale of configured office products, as well as by license fees and a portion of the monies generated from all credit card transactions conducted through its control systems.

As of December 31, 1998, the Company had an installed base of a total of 1,045 control systems, distributed as follows: 894 Business Express(TM) or MBE Business Express(TM) control systems, 45 Copy Express(TM) control systems, 33 Debit Express(TM) control systems, 9 Fax/Printer Express(TM) control systems, and 64 Public PC(TM) control systems located primarily at various hotels and libraries throughout the United States and Canada.

2. Accounting Policies

Interim Financial Information

The financial statements and disclosures included herein for the three and six months ended December 31, 1998 and 1997 are unaudited. These financial statements and disclosures have been prepared by the Company in accordance with generally accepted accounting principles and reflect all adjustments consisting of adjustments of a normal and recurring nature which, in the opinion of management, are necessary for a fair presentation of the Company's consolidated financial position and the results of its operations and cash flows.

Consolidation

The consolidated financial statements include the accounts of the MBE Joint Venture (Note 4). All significant intercompany accounts and transactions have been eliminated in consolidation.

Inventory

Inventory is stated at the lower of cost (first-in, first-out method) or market.

Property and Equipment

Property and equipment are recorded at cost. Depreciation is computed using the straight-line method over three to seven years for financial statement purposes and accelerated methods for income tax reporting purposes.

## Revenue Recognition

Revenue from the sale of equipment is recognized upon installation and customer acceptance of the related equipment. License fee revenue (including transaction processing revenue) is recognized upon the usage of the Company's credit card activated control systems.

## Loss per Common Share

Loss per share is calculated by dividing the loss by the weighted average common shares outstanding for the period. No exercise of stock options, purchase rights, stock purchase warrants, or the conversion of preferred stock and cumulative preferred dividends was assumed because the assumed exercise of these securities would be antidilutive.

## 3. Stock Options, Warrants and Purchase Rights

As of December 31, 1998, there was a total of 152,800 Common Stock Purchase Rights outstanding at a price of \$1.00 per share. As of December 31, 1998, there was a total of 3,751,000 options outstanding to purchase Common Stock at exercise prices ranging from \$.05 to \$.50 per share, of which 3,601,000 were vested. As of December 31, 1998, many of the options and purchase rights granted were issued at or above fair market value on the date of grant, and those that were issued below fair market value have resulted in an appropriate charge against earnings during the period the options were issued.

In January, 1999, the Board of Directors approved the following: a) a reduction of the exercise of the warrants of the 1998-C debt offering from \$.10 to \$.05, effective until December 31, 1999 at which time the price shall revert to \$.10; b) an increase in the number of warrants in each unit of the current debt offering from 15,000 per unit to 20,000 per unit. If all 200 units are sold, the increase would total 1,000,000 warrants; c) an extension of the reduced exercise price of \$.10 for the 1,390,000 1998-B warrants through March 31, 1999 instead of only through February 1, 1999; and d) a reduction in the exercise price of the 152,800 purchase rights issued in July 1993 from \$1.00 per share to \$.10 per share through March 31, 1999, at which time the price will revert to \$1.00.

There are also 870,000 shares of Common Stock issuable upon exercise of the 1998-C warrants issued in November and December 1998; 1,390,000 shares of Common Stock issuable upon exercise of the 1998-B warrants issued in July 1998; 40,000 shares of Common Stock issuable upon exercise of the 1998-A warrants issued in January and February 1998; 1,100,000 shares of Common Stock issuable upon exercise of warrants issued to affiliates and/or consultants of GEM Advisors, Inc. in June 1997; 15,000 shares of Common Stock issuable upon exercise of the 1997 warrants issued in 1997; 40,000 shares of Common Stock issuable upon exercise of the 1996-B warrants issued in January and February 1997; 868,000 shares of Common Stock issuable upon exercise of the 1996 warrants issued in 1996; and 673,000 shares of Common Stock issuable upon exercise of the 1995 warrants issued in 1995.

## 4. MBE Joint Venture

On March 31, 1998, the MBE Joint Venture signed agreements with International Business Machines Corporation ("IBM") whereby IBM agreed to be the executional partner for certain



aspects of the MBE Joint Venture's business, including project management services, asset procurement and inventory financing, configuration and testing of equipment, site preparation, installation, maintenance services, and asset management. IBM would also assist the MBE Joint Venture with marketing and technology exchange. For the quarter ended December 31, 1998, IBM installed 73 MBE Business Express(TM) units for the Joint Venture.

During the quarter ended December 31, 1998, IBM continued purchasing and financing inventory, installing assembled product, and billing customers on behalf of the MBE Joint Venture. A significant portion of the installations (and revenues) was the continued fulfillment of the 100 unit order from Prime Hospitality for the MBE Business Express(TM) units installed in Amerisuites hotels across the United States. As of December 31, 1998, 85 units have been installed.

At December 31, 1998 the Joint Venture recorded gross accounts payable to MBE of approximately \$218,000, due to inventory and other items. This amount has been partially offset by approximately \$8,000 which is due to the Company from MBE.

The Company is involved in legal claims and counterclaims relating to the Joint Venture. See discussion in Legal Proceedings in Part II of this document.

#### 5. Private Placements

During September 1998, the Company's Board of Directors authorized a \$2,000,000 private placement offering of 200 units at a unit price of \$10,000. Each unit of the offering consists of a 12% Senior Note in the principal amount of \$10,000, 15,000 1998-C Common Stock purchase warrants and 1,000 shares of Series B Equity Participating Preferred Stock. Each 1998-C Common Stock purchase warrant entitles the holder to purchase 1 share of Common Stock for \$.10 at any time through December 31, 2001. Each share of Series B Preferred Stock is automatically convertible into 40 shares of Common Stock at the time of a "USA Transaction," as defined. In connection with this Offering, the Board of Directors also authorized the creation of 200,000 shares of a new Series B Equity Participating Preferred Stock. The offering commenced on September 28, 1998. As of December 31, 1998, 43.5 units have been sold at \$10,000 per unit, resulting in net proceeds of \$368,206 to the Company after deducting costs, and no warrants have been exercised.

In connection with the Senior Note described above, in January, 1999 the Board of Directors approved a commitment by the President to purchase 10 units for \$100,000. The President will pay for the units by foregoing payroll from April 1, 1999 through June 30, 2000.

#### Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations.

##### Results of Operations

The fiscal quarter ended December 31, 1998 resulted in a net operating loss of \$709,656 compared to a net loss of \$742,971 for the comparable fiscal quarter ended December 31, 1997. Losses are projected to continue until sufficient revenue is generated from equipment sales and licensing fees from the Company's proprietary technology.

Revenues were \$1,550,387 compared to \$368,049 from the previous year's fiscal quarter. This \$1,182,338 or 321% improvement reflects the success of the Company's sales efforts and the increasing marketplace acceptance of the Company's products. Of the total revenues, equipment sales totaled \$1,445,090, an increase of \$1,135,679 or 367% over the same period last year. License fees increased to \$105,297 from \$58,638 for the same period during the prior year, an increase of 80%. Despite these gains, revenue is still well below the level required for the Company to be profitable.

Cost of equipment sales for the period included labor and equipment of \$1,268,380 which represented an increase of \$1,011,883 over the same period during the prior year, and is directly attributable to the increase in equipment sales described above.

General and administrative expenses of \$544,918 increased by \$54,138 or 11% from the same quarter last year. The principal reasons were increases in legal costs of \$137,697 to pay for activities described in Part II, Item 1 (Legal Proceedings); increases in manufacturing overhead to prepare for increased operations of \$36,237; charges for warranty cost coverage of \$37,390; and increases in promotions and trade show expenses of \$24,870, offset by reductions in consultant and professional fees of \$44,893 and reductions in travel and entertainment of \$65,239.

Compensation expense of \$349,000 increased slightly by 2% due to permanent and higher personnel requirements in all areas of the Company. Depreciation and amortization expense increased nominally from \$25,497 to \$27,220.

Accounts payable has increased substantially from June 30, 1998 due to the increased activity resulting from increased operations and increased expenses. Inventory and accounts payable both increased due to preparation for continued increased activity anticipated in the third quarter of fiscal year 1999.

The six month period ended December 31, 1998 resulted in a net operating loss of \$1,380,137 compared to a net loss of \$1,403,496 for the comparable period ended December 31, 1997. Revenues were \$2,342,846 compared to \$730,379, a \$1,612,467 or 221% improvement. Of the total revenues, equipment sales totaled \$2,157,384, an increase of \$1,534,745 or 246%. Cost of sales of \$1,891,558 represented an increase of \$1,342,421, and is directly attributable to the increase in equipment sales. General and administrative expenses of \$998,338 increased by \$107,845 or 12%. The principal reasons were increases in legal costs of \$140,204 to pay for activities described in Part II, Item 1, (Legal Proceedings); increases in manufacturing overhead to prepare for increased operations of \$64,797; and charges for warranty cost coverage of \$59,866, offset by reductions in consultant and professional fees of \$90,127 and reductions in travel and entertainment of \$59,108. Compensation expense of \$688,480 increased by 6% due to permanent and higher personnel requirements in all areas of the Company.

#### Plan of Operations

As of December 31, 1998, the Company had an installed base of a total of 1,045 control systems, distributed as follows: 894 Business Express(TM) or MBE Business Express(TM) control systems, 45 Copy Express(TM) control systems, 33 Debit Express(TM) control systems, 9 Fax/Printer Express(TM) control systems, and 64 Public PC(TM) control systems located at various hotels and libraries throughout the United States and Canada. The total license fee revenues received by

the Company from these systems has been increasing but is still well below the level required to achieve profitability.

The Company has continued to emphasize the resale of equipment utilizing the Company's control systems rather than the revenue sharing arrangements previously employed. The Company still retains all rights to software and proprietary technology which it licenses to location operators for their exclusive use. This shift in approach reduces the Company's dependency on licensing revenues and simultaneously reduces the Company's capital asset requirements.

The Company is marketing its products through its full-time sales staff consisting of five persons, either directly to customer locations or through management companies servicing these locations. A director of marketing was hired in December to generate additional sales opportunities to drive the Company to profitability.

On June 19, 1998, Prime Hospitality Corp. ("Prime") declared that the trial of 6 MBE Business Express(TM) installations was successful and that it would install the additional 94 MBE Business Express(TM) units at Prime's owned and managed hotels. The agreement provides for a purchase price of approximately \$1.9 million for all 100 units. During the quarter ending December 31, 1998, 56 units have been installed, generating revenues of approximately \$1,070,000.

#### Liquidity and Capital Resources

For the six month period ended December 31, 1998, there was a net decrease in cash of \$40,756. This was attributable to using \$642,385 for operating activities, partially offset by net proceeds of \$368,206 raised through the issuance of 12% Senior Notes, \$19,875 raised through the exercise of Common Stock purchase warrants, and net proceeds of \$234,485 raised through the issuance of Series A Preferred Stock. As of December 31, 1998, total cash on hand was \$284,068, and the working capital deficit was \$755,101 of which \$894,707 was invested in inventory.

During September 1998, the Company's Board of Directors authorized a \$2,000,000 private placement offering (the "Offering") of 200 units at a unit price of \$10,000. Each unit of the Offering consists of a 12% Senior Note in the principal amount of \$10,000, 15,000 1998-C Common Stock purchase warrants and 1,000 shares of Series B Equity Participating Preferred Stock. Each 1998-C Common Stock purchase warrant entitles the holder to purchase 1 share of common stock for \$.10 at any time through December 31, 2001. Each share of Series B Preferred Stock is automatically convertible into 40 shares of Common Stock at the time of a "USA Transaction," as defined. In connection with this Offering, the Board of Directors also authorized the creation of 200,000 shares of a new Series B Equity Participating Preferred Stock. The offering commenced on September 28, 1998. As of December 31, 1998, 43.5 units have been sold, at \$10,000 per unit, resulting in net proceeds of \$368,206 to the Company, after deducting costs.

In connection with the Senior Note described above, in January, 1999 the Board of Directors approved a commitment by the President to purchase 10 units for \$100,000. The President will pay for the units by foregoing payroll from April 1, 1999 through June 30, 2000.

The Company believes that existing and future proceeds from the Senior Notes, together with funds available from the potential exercise of outstanding warrants and options, plus inventory financing from IBM and increased revenues from its business would be sufficient to fund

operations until at least through the quarter ended June 30, 1999. There can be no assurance that any such additional sales of securities could be made by the Company or that increased revenues would result from its business activities. In such event, the Company may cease to be a going concern or may have to reduce its operations. Since the cash received from sales of Senior Notes does not add to shareholder equity, a shareholder deficit has arisen while long term liabilities reflects the cash infusion. The Company plans call for improved operating results and exercise of warrants or options to turn the current deficit into positive shareholder equity.

#### Year 2000 Compliance

The company is in the process of completing a study of its business in order to determine whether its computer systems are in compliance with Year 2000 issues. In this regard, many existing computer programs use only two digits to identify a year in the date field. These programs were designed and developed without considering the impact of the upcoming change in the century. If not corrected, many computer applications could fail or create erroneous results by or at the Year 2000.

In connection with its study, the Company is concentrating on five areas of its business: (i) its control system terminals; (ii) its office computers; (iii) its credit card processing systems and related systems; (iv) its back-up, off-site recovery system and (v) its non-Information Technology ("IT") systems. The study should be completed on or before March 31, 1999. Based on the study to date the Company estimates that it could incur costs of up to \$25,000 in order to be Year 2000 compliant. In reference to item (ii) above, the Company has already found all but two office computers to be compliant. These two computers will be replaced with Year 2000 compliant computers in fiscal year 1999.

The Company is in the process of obtaining written assurances of compliance from all material third parties whose products may affect the Company's operations.

The worst case scenario for the Company would be if the control systems in the field were all found to contain a Year 2000 problem which caused defective transmissions into the Company's main processing software. Preliminary analysis indicated the probability of this scenario actually happening is very low (because the technology of the control units does not involve use or transmission of two digit year data). If however it did happen, the Company would utilize the services of IBM Global Services to replace all defective units. The Company anticipates the cost of such services to be approximately \$150,000.

#### Part II - Other information

Items 3, 4, 5, and 6 are not applicable.

##### Item 1. Legal Proceedings

As set forth in the Company's Form 10-KSB for the fiscal year ended June 30, 1998, the Company had commenced arbitration proceedings against MBE, and MBE had also commenced a legal action against the Company which was subsequently removed by the Company to the United States District Court for the Southern District of California. In December 1998, the parties agreed that the arbitration proceedings would be terminated, and the Company would proceed to respond to the pending Federal Court complaint of MBE.

As further set forth in the Company's Form 10-KSB, MBE's Federal Court complaint alleges that the 195 terminals purchased by MBE from the Company in September 1997 were defective, and seeks a refund of the purchase price in the amount of \$141,260 as well as lost profits claimed to be several hundred thousand dollars. In addition, the complaint seeks a declaratory judgment that MBE is not obligated to purchase the 600 terminals ordered from the Company in April 1998.

In December 1998, pursuant to the agreement of the parties, the Company filed an Answer and Counterclaim to the Complaint of MBE. The answer denies the allegations of MBE's complaint and denies that MBE is entitled to any of the relief requested in the complaint.

The Counterclaim of the Company alleges that MBE breached the Joint Venture Agreement by among other things, utilizing a competitor of the Company in connection with MBE's in-store computer workstation project ("ICW Project"), for which project the Company believes MBE must purchase USA's terminals. The counterclaim also alleges that by attempting to cancel its written purchase order with the Company for 600 terminals, MBE has breached such purchase order. The counterclaim seeks recovery from MBE of monetary damages caused by MBE's actions, including lost profits, consequential and/or incidental damages, and punitive damages. The Company has also requested a declaration that MBE is required to use the Company in connection with its ICW Project and prohibiting MBE from continuing to breach the Joint Venture Agreement. As of the date hereof, no discovery has been taken in the Federal Court action and no trial date has been scheduled.

In addition to the legal proceedings referred to above, on February 4, 1999, the Company again notified MBE by letter that MBE was in breach of the Joint Venture Agreement. The Joint Venture Agreement provides that it may be terminated by the non-breaching party if any breach is not cured within sixty days. As of the date hereof, neither MBE nor the Company has terminated the Joint Venture Agreement.

## Item 2. Changes in Securities

During the quarter ended December 31, 1998, the Company issued 50,000 shares of Common Stock to a consultant as compensation for services. Such shares contained a restrictive legend under the Act, and were issued pursuant to the exemption from registration set forth in Section 4(2) of the Act. Also during this quarter, the Company issued 19,050 shares of Common Stock upon the conversion of 1,905 shares of Series A Preferred Stock and issued 9,999 shares of Common Stock upon the conversion of \$9,999 of cumulative dividends accrued and unpaid on the aforesaid shares of Preferred Stock. Such shares of Common Stock were issued pursuant to the exemption from registration set forth in Section 3(a)(9) of the Act.

Signatures

In accordance with the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

USA TECHNOLOGIES, INC.

Date: February 16, 1999

\_\_\_\_\_  
George R. Jensen, Jr., President, Chief Executive Officer

Date: February 16, 1999

\_\_\_\_\_  
Leland P. Maxwell, Senior Vice President, Chief Financial Officer

5

0000896429  
USA TECHNOLOGIES, INC

1

US DOLLARS

3-MOS

JUN-30-1999

OCT-1-1998

DEC-31-1998

1.000

284,068

0

409,525

(8,783)

894,707

1,600,938

494,701

341,386

1,764,503

2,356,039

0

0

4,724,101

11,305,895

0

1,764,503

1,445,090

1,550,387

1,268,380

2,189,518

64,029

0

6,496

(709,656)

0

(709,656)

0

0

0

(709,656)

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