

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2026

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-33365



Cantaloupe, Inc.

(Exact name of registrant as specified in its charter)

Pennsylvania

(State or other jurisdiction of incorporation or organization)

23-2679963

(I.R.S. Employer Identification No.)

101 Lindenwood Drive, Suite 405 Malvern, Pennsylvania

(Address of principal executive offices)

19355

(Zip Code)

(610) 989-0340

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class	Trading Symbol	Name Of Each Exchange On Which Registered
Common Stock, no par value	CTLP	The NASDAQ Stock Market LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of May 1, 2026, there were 73,733,567 outstanding shares of Common Stock, no par value ("Common Stock").

Cantaloupe, Inc.

TABLE OF CONTENTS

**Part I - Financial Information**

Item

1.	<a href="#">Condensed Consolidated Financial Statements</a>	
	<a href="#">Condensed Consolidated Balance Sheets - March 31, 2026 (unaudited) and June 30, 2025</a>	3
	<a href="#">Condensed Consolidated Statements of Operations - Three and Nine Months ended March 31, 2026 and 2025 (unaudited)</a>	4
	<a href="#">Condensed Consolidated Statements of Comprehensive (Loss) Income - Three and Nine Months ended March 31, 2026 and 2025 (unaudited)</a>	5
	<a href="#">Condensed Consolidated Statements of Convertible Preferred Stock and Shareholders' Equity - Three and Nine Months ended March 31, 2026 and 2025 (unaudited)</a>	6
	<a href="#">Condensed Consolidated Statements of Cash Flows - Nine Months ended March 31, 2026 and 2025 (unaudited)</a>	8
	<a href="#">Notes to Condensed Consolidated Financial Statements (unaudited)</a>	9
2.	<a href="#">Management's Discussion and Analysis of Financial Condition and Results of Operations</a>	25
3.	<a href="#">Quantitative and Qualitative Disclosures About Market Risk</a>	37
4.	<a href="#">Controls and Procedures</a>	37

**Part II - Other Information**

Item

1.	<a href="#">Legal Proceedings</a>	39
1A.	<a href="#">Risk Factors</a>	39
2.	<a href="#">Unregistered Sales of Equity Securities and Use of Proceeds</a>	39
3.	<a href="#">Defaults Upon Senior Securities</a>	39
4.	<a href="#">Mine Safety Disclosures</a>	39
5.	<a href="#">Other Information</a>	39
6.	<a href="#">Exhibits</a>	40
	<a href="#">Signatures</a>	41

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**Part I. Financial Information**  
**Item 1. Condensed Consolidated Financial Statements**

**Cantaloupe, Inc.**  
**Condensed Consolidated Balance Sheets**

(\$ in thousands, except share data)	March 31, 2026 (Unaudited)	June 30, 2025
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 60,413	\$ 51,146
Accounts receivable, net	39,799	37,927
Finance receivables, net	5,563	5,422
Inventory, net	50,828	45,703
Prepaid expenses and other current assets	14,771	12,727
Total current assets	171,374	152,925
Non-current assets:		
Finance receivables, net	2,735	5,750
Property and equipment, net	40,442	39,125
Operating lease right-of-use assets	6,773	7,735
Intangibles, net	18,971	23,331
Goodwill	102,939	103,222
Deferred income taxes, net	39,117	43,253
Other assets	6,652	6,517
Total non-current assets	217,629	228,933
Total assets	\$ 389,003	\$ 381,858
<b>Liabilities, convertible preferred stock, and shareholders' equity</b>		
Current liabilities:		
Accounts payable	\$ 57,268	\$ 58,741
Accrued expenses	30,607	19,748
Current obligations under long-term debt	2,170	1,917
Deferred revenue	3,350	1,990
Total current liabilities	93,395	82,396
Long-term liabilities:		
Long-term debt, less current portion	35,056	36,746
Other noncurrent liabilities	7,410	8,965
Total long-term liabilities	42,466	45,711
Total liabilities	135,861	128,107
<b>Commitments and contingencies (Note 14)</b>		
<b>Convertible preferred stock:</b>		
Series A convertible preferred stock, 900,000 shares authorized, 383,782 and 385,782 issued and outstanding, with liquidation preferences of \$23,860 and \$23,301 at March 31, 2026 and June 30, 2025, respectively	2,706	2,720
<b>Shareholders' equity:</b>		
Common stock, no par value, 640,000,000 shares authorized, 73,733,567 and 73,289,054 shares issued and outstanding at March 31, 2026 and June 30, 2025, respectively	—	—
Additional paid-in capital	489,629	486,759
Accumulated deficit	(239,073)	(235,926)
Accumulated other comprehensive income (loss)	(120)	198
Total shareholders' equity	250,436	251,031
Total liabilities, convertible preferred stock, and shareholders' equity	\$ 389,003	\$ 381,858

See accompanying notes to Condensed Consolidated Financial Statements.

**Cantaloupe, Inc.**  
**Condensed Consolidated Statements of Operations**  
**(Unaudited)**

(\$ in thousands, except share and per share data)	Three months ended		Nine months ended	
	March 31,		March 31,	
	2026	2025	2026	2025
<b>Revenues:</b>				
Subscription and transaction fees	\$ 70,730	\$ 65,179	\$ 210,732	\$ 194,056
Equipment sales	7,963	10,248	27,526	25,929
Total revenues	<u>78,693</u>	<u>75,427</u>	<u>238,258</u>	<u>219,985</u>
<b>Costs of sales (exclusive of certain depreciation and amortization):</b>				
Cost of subscription and transaction fees	40,598	35,082	118,896	105,979
Cost of equipment sales	7,658	8,984	24,867	23,074
Total costs of sales	<u>48,256</u>	<u>44,066</u>	<u>143,763</u>	<u>129,053</u>
<b>Operating expenses:</b>				
Sales and marketing	6,276	5,830	18,714	16,663
Technology and product development	4,755	4,328	14,391	13,351
General and administrative	10,694	8,471	30,359	31,638
Merger, acquisition, and integration (benefits) expenses	5,177	(534)	16,228	(293)
Depreciation and amortization	4,302	6,367	12,337	12,405
Total operating expenses	<u>31,204</u>	<u>24,462</u>	<u>92,029</u>	<u>73,764</u>
Operating (loss) income	<u>(767)</u>	<u>6,899</u>	<u>2,466</u>	<u>17,168</u>
<b>Other income (expense):</b>				
Interest income	307	368	1,006	1,213
Interest expense, net on debt and tax liabilities	(155)	(39)	(1,907)	(2,023)
Other income (expense), net	(32)	24	(124)	12
Total other income (expense), net	<u>120</u>	<u>353</u>	<u>(1,025)</u>	<u>(798)</u>
(Loss) income before income taxes	(647)	7,252	1,441	16,370
(Provision for) benefit from income taxes	<u>(1,511)</u>	<u>41,904</u>	<u>(4,588)</u>	<u>41,332</u>
Net (loss) income	(2,158)	49,156	(3,147)	57,702
Preferred dividends	(289)	(289)	(578)	(578)
Net (loss) income applicable to common shares	<u>\$ (2,447)</u>	<u>\$ 48,867</u>	<u>\$ (3,725)</u>	<u>\$ 57,124</u>
<b>Net earnings per common share</b>				
Basic	\$ (0.03)	\$ 0.67	\$ (0.05)	\$ 0.78
Diluted	\$ (0.03)	\$ 0.65	\$ (0.05)	\$ 0.77

See accompanying notes to Condensed Consolidated Financial Statements.

**Cantaloupe, Inc.**  
**Condensed Consolidated Statements of Comprehensive (Loss) Income**  
**(Unaudited)**

(\$ in thousands)	Three months ended March 31,		Nine months ended March 31,	
	2026	2025	2026	2025
Net (loss) income	(2,158)	\$ 49,156	(3,147)	\$ 57,702
Other comprehensive (loss) income:				
Foreign currency translation adjustments	(567)	711	(318)	(918)
Total other comprehensive (loss) income	(567)	711	(318)	(918)
Total comprehensive (loss) income	\$ (2,725)	\$ 49,867	\$ (3,465)	\$ 56,784

*See accompanying notes to Condensed Consolidated Financial Statements.*

**Cantaloupe, Inc.**  
**Condensed Consolidated Statements of Convertible Preferred Stock and Shareholders' Equity**  
**(Unaudited)**

**Three Months Ended March 31, 2026**

(\$ in thousands, except share data)	Convertible Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
Balance, December 31, 2025	385,782	\$ 2,720	73,716,860	\$ —	\$ 488,924	\$ (236,915)	\$ 447	\$ 252,456
Stock-based compensation	—	—	—	—	691	—	—	691
Vesting of restricted stock	—	—	20,953	—	—	—	—	—
Other <sup>1</sup>	(2,000)	(14)	(4,246)	—	14	—	—	14
Other comprehensive loss	—	—	—	—	—	—	(567)	(567)
Net loss	—	—	—	—	—	(2,158)	—	(2,158)
Balance, March 31, 2026	383,782	\$ 2,706	73,733,567	\$ —	\$ 489,629	\$ (239,073)	\$ (120)	\$ 250,436

**Three Months Ended March 31, 2025**

(\$ in thousands, except share data)	Convertible Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
Balance, December 31, 2024	385,782	\$ 2,720	73,034,575	\$ —	\$ 483,806	\$ (291,913)	\$ (1,753)	\$ 190,140
Stock-based compensation	—	—	—	—	629	—	—	629
Vesting of restricted stock	—	—	187	—	—	—	—	—
Exercise of stock options	—	—	5,813	—	53	—	—	53
Other comprehensive income	—	—	—	—	—	—	711	711
Net income	—	—	—	—	—	49,156	—	49,156
Balance, March 31, 2025	385,782	\$ 2,720	73,040,575	\$ —	\$ 484,488	\$ (242,757)	\$ (1,042)	\$ 240,689

<sup>1</sup> Includes shares withheld to satisfy tax withholding obligations in connection with restricted stock vesting and conversion of convertible preferred shares into common shares.

See accompanying notes to Condensed Consolidated Financial Statements.

**Cantaloupe, Inc.**  
**Condensed Consolidated Statements of Convertible Preferred Stock and Shareholders' Equity (Continued)**  
**(Unaudited)**  
**Nine Months Ended March 31, 2026**

(\$ in thousands, except share data)	Convertible Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
Balance, June 30, 2025	385,782	\$ 2,720	73,289,054	\$ —	\$ 486,759	\$ (235,926)	\$ 198	\$ 251,031
Stock-based compensation	—	—	—	—	2,308	—	—	2,308
Vesting of restricted stock	—	—	220,968	—	—	—	—	—
Exercise of stock options	—	—	284,138	—	1,262	—	—	1,262
Other <sup>1</sup>	(2,000)	(14)	(60,593)	—	(700)	—	—	(700)
Other comprehensive loss	—	—	—	—	—	—	(318)	(318)
Net loss	—	—	—	—	—	(3,147)	—	(3,147)
Balance, March 31, 2026	<u>383,782</u>	<u>\$ 2,706</u>	<u>73,733,567</u>	<u>\$ —</u>	<u>\$ 489,629</u>	<u>\$ (239,073)</u>	<u>\$ (120)</u>	<u>\$ 250,436</u>

**Nine Months Ended March 31, 2025**

(\$ in thousands, except share data)	Convertible Preferred Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
	Shares	Amount	Shares	Amount				
Balance, June 30, 2024	385,782	\$ 2,720	72,935,497	\$ —	\$ 482,329	\$ (300,459)	\$ (124)	\$ 181,746
Stock-based compensation	—	—	141,564	—	2,459	—	—	2,459
Exercise of stock options	—	—	5,813	—	53	—	—	53
Other <sup>1</sup>	—	—	(42,299)	—	(353)	—	—	(353)
Other comprehensive income	—	—	—	—	—	—	(918)	(918)
Net income	—	—	—	—	—	57,702	—	57,702
Balance, March 31, 2025	<u>385,782</u>	<u>\$ 2,720</u>	<u>73,040,575</u>	<u>\$ —</u>	<u>\$ 484,488</u>	<u>\$ (242,757)</u>	<u>\$ (1,042)</u>	<u>\$ 240,689</u>

<sup>1</sup> Includes shares withheld to satisfy tax withholding obligations in connection with restricted stock vesting and conversion of convertible preferred shares into common shares.

See accompanying notes to Condensed Consolidated Financial Statements.

**Cantaloupe, Inc.**  
**Condensed Consolidated Statements of Cash Flows**  
**(Unaudited)**

(\$ in thousands)	Nine months ended March 31,	
	2026	2025
<b>Cash flows from operating activities:</b>		
Net (loss) income	\$ (3,147)	\$ 57,702
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		
Stock-based compensation	2,308	2,459
Provision for expected losses	1,805	1,285
Depreciation and amortization	13,984	13,778
Non-cash lease expense	976	1,205
Deferred income taxes	4,137	(42,098)
Other non-cash items	(643)	42
Changes in operating assets and liabilities:		
Accounts receivable	(3,886)	9,509
Finance receivables	3,021	3,584
Inventory	(4,847)	(5,425)
Prepaid expenses and other assets	(2,129)	(4,386)
Accounts payable and accrued expenses	10,255	(25,999)
Operating lease liabilities	(1,167)	(1,032)
Deferred revenue	1,360	290
Net cash provided by operating activities	<u>22,027</u>	<u>10,914</u>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(10,965)	(11,917)
Acquisition of businesses, net of cash acquired	—	(11,132)
Net cash used in investing activities	<u>(10,965)</u>	<u>(23,049)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from long-term debt, net of issuance costs	—	38,995
Payments on long-term debt	(1,500)	(38,125)
Deferred consideration on the acquisition of a business	(896)	(673)
Proceeds from exercise of common stock options	1,289	53
Payment of employee taxes related to stock-based compensation	(698)	(353)
Other financing activities	—	(314)
Net cash used in financing activities	<u>(1,805)</u>	<u>(417)</u>
Effect of currency exchange rate changes on cash and cash equivalents	10	(31)
Net increase (decrease) in cash and cash equivalents	9,267	(12,583)
Cash and cash equivalents at beginning of year	51,146	58,920
Cash and cash equivalents at end of period	<u>\$ 60,413</u>	<u>\$ 46,337</u>
Supplemental disclosures of cash flow information:		
Interest paid in cash	\$ 2,226	\$ 1,944
Income taxes paid in cash	\$ 2,074	\$ 779

See accompanying notes to Condensed Consolidated Financial Statements.

**Cantaloupe, Inc.**  
**Notes to Condensed Consolidated Financial Statements**  
**(Unaudited)**

**1. BUSINESS**

Cantaloupe, Inc., is organized under the laws of the Commonwealth of Pennsylvania. We are a digital payments and software services company that provides end-to-end technology solutions for self-service commerce. We offer a single platform for self-service commerce which includes integrated payments processing and software solutions that handle inventory management, pre-kitting, route logistics, warehouse and back-office management. Our enterprise-wide platform is designed to increase consumer engagement and sales revenue through digital payments, digital advertising and customer loyalty programs, while providing retailers with control and visibility over their operations and inventory. Our customers range from vending machine companies to operators of micro-markets and smart retail, laundromats, metered parking terminals, amusement and entertainment venues, IoT services and more.

Cantaloupe, Inc. and its consolidated subsidiaries are referred to herein collectively as “Cantaloupe,” the “Company,” “we,” “our” or “us,” unless the context requires otherwise.

*Merger with 365 Retail Markets, LLC*

On June 15, 2025, we entered into an Agreement and Plan of Merger (the “Merger Agreement”) with 365 Retail Markets, LLC (“365 Retail Markets”), Catalyst Holdco I, Inc. (“Holdco”), Catalyst Holdco II, Inc. (“Holdco II”) and Catalyst MergerSub Inc. (“Merger Sub”). Subject to the terms and conditions of the Merger Agreement, 365 Retail Markets has agreed to acquire the Company in an all-cash transaction for \$11.20 per share of Common Stock, without interest (the “Merger Consideration”). Pursuant to the Merger Agreement, and subject to the terms and conditions thereof, Merger Sub will merge with and into the Company (the “Merger”), with the Company surviving the Merger as a wholly-owned, indirect subsidiary of 365 Retail Markets. Upon the consummation of the Merger, we will cease to be a publicly traded company, and our Common Stock will be delisted from The NASDAQ Stock Market LLC (“Nasdaq”) and deregistered under Section 12(b) of the Securities Exchange Act of 1934, as amended (the “Exchange Act”). We have agreed to various customary covenants and agreements, including, among others, agreements to conduct our business in the ordinary course during the period between the execution of the Merger Agreement and the effective time of the Merger. We do not believe these restrictions will prevent us from meeting our debt service obligations, ongoing costs of operations, working capital needs, or capital expenditure requirements.

The respective obligations of Cantaloupe and 365 Retail Markets to consummate the Merger are subject to the satisfaction or waiver of several closing conditions specified in the Merger Agreement, including the expiration or termination of any waiting period applicable under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended (the “HSR Act”).

On September 4, 2025, the Company held a special meeting of shareholders, where shareholders approved a proposal to approve and adopt the Merger Agreement, including the Merger.

On September 17, 2025, each of Cantaloupe and 365 Retail Markets received a request for additional information and documentary material (a “Second Request”) from the U.S. Federal Trade Commission (the “FTC”) pursuant to the HSR Act in connection with the Merger. The effect of a Second Request is to extend the applicable waiting period relating to the Merger until 30 days after each of Cantaloupe and 365 Retail Markets has substantially complied with the Second Request issued to it, unless the waiting period is terminated earlier by the FTC.

On May 1, 2026, the waiting period under the HSR Act terminated. As a result of the termination of the waiting period under the HSR Act, the parties to the Merger Agreement currently expect to complete the Merger on or about May 8, 2026, subject to the satisfaction or waiver (to the extent permitted by applicable law) of the remaining closing conditions to the Merger.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of Presentation and Preparation*

The accompanying unaudited Condensed Consolidated Financial Statements include the accounts of the Company and its wholly-owned subsidiaries. All intercompany transactions and balances have been eliminated in consolidation.

The Condensed Consolidated Financial Statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements and therefore should be read in conjunction with the Company's June 30, 2025 Annual Report on Form 10-K.

The Company operates through legal entities in several countries, primarily conducting its business activities in the United States, Mexico, and the United Kingdom. The functional currencies of our foreign wholly-owned subsidiaries are the local currencies. We translate the financial statements of these subsidiaries into U.S. dollars each reporting period for purposes of consolidation.

### ***Use of Estimates***

The preparation of the financial statements in conformity with U.S. GAAP requires management to make estimates, assumptions and judgments that affect the amounts reported in the Condensed Consolidated Financial Statements and accompanying notes. The Company evaluates these estimates on an ongoing basis.

Estimates, judgments, and assumptions in these Condensed Consolidated Financial Statements include, but are not limited to, those related to revenue recognition, capitalization of internal-use software and cloud computing arrangements, fair value of acquired assets and liabilities including goodwill through purchase accounting, income taxes and sales tax reserves. See the Company's Annual Report, *Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, section Critical Accounting Estimates*.

During the quarter ended March 31, 2025, the Company determined that certain capitalized internal use software projects are no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives. As a result, the Company recognized additional charges of \$3.0 million during the quarter ended March 31, 2025, within Depreciation and amortization in the Condensed Consolidated Statements of Operations.

### ***Reclassification***

Certain reclassifications have been made to prior year's reported amounts in order to conform to the current year presentation. These reclassifications did not impact our previously reported net income or stockholders' equity.

### ***Recent Accounting Pronouncements***

#### *ASU 2023-09, Income Taxes (Topic 740): Improvements to Income Tax Disclosures*

In December 2023, the FASB issued ASU 2023-09, which expands income tax disclosure requirements to include additional information related to the rate reconciliation of effective tax rates to statutory rates as well as additional disaggregation of taxes paid. The amendments in the ASU also remove disclosures related to certain unrecognized tax benefits and deferred taxes. ASU 2023-09 is effective for fiscal years beginning after December 15, 2024, which is the Company's fiscal year ended June 30, 2026. The amendments may be applied prospectively or retrospectively, and early adoption is permitted. We are currently assessing the impact of the requirements on our consolidated financial statements and disclosures.

#### *ASU 2024-03, Disaggregation of Income Statement Expenses*

In November 2024, the FASB issued ASU 2024-03, which requires disclosures about specific types of expenses included in the expense captions presented on the face of the income statement as well as disclosures about selling expenses. The new guidance is effective for annual reporting periods beginning after December 15, 2026, and interim periods within annual reporting periods beginning after December 15, 2027. The requirements will be applied prospectively with the option for retrospective application. The Company is currently evaluating the impact that the adoption of this accounting standard will have on its financial disclosures. The ASU introduces a practical expedient to calculating current expected credit loss by assuming that the current conditions as of the balance sheet date will not change for the remaining life of the asset. This update is effective for annual reporting periods beginning after December 15, 2025, and interim periods within those annual periods, and this update is applied prospectively. Early adoption is permitted in both interim and annual periods in which financials have not been issued. The Company is evaluating the impact the adoption of this guidance will have on its consolidated financial statements and related disclosures.

ASU 2025-06, *Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Targeted Improvements to the Accounting for Internal-Use Software*

In September 2025, the Financial Accounting Standards Board (“FASB”) issued ASU 2025-06, *Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Targeted Improvements to the Accounting for Internal-Use Software*. ASU 2025-06 modernizes accounting for internal-use software by eliminating stage-based rules in favor of a more principles-based framework, enhancing guidance for the “probable-to-complete” threshold. The standard requires all capitalized internal-use software costs to follow the disclosure rules for property and equipment rather than intangibles. The ASU is effective for annual periods starting after December 15, 2027, with early adoption permitted. The Company is evaluating the impact the adoption of this guidance will have on its consolidated financial statements and related disclosures.

No other new accounting pronouncements, issued or effective during the nine months ended March 31, 2026, have had or are expected to have a significant impact on the Company’s financial statements.

### 3. ACCOUNTS RECEIVABLE

Accounts receivable includes amounts due to the Company for sales of equipment and subscription fees, settlement receivables for amounts due from third-party payment processors, receivables from contract manufacturers and unbilled amounts due from customers, net of the allowance for credit losses. Accounts receivable, net of the allowance credit losses were \$39.8 million as of March 31, 2026, and \$37.9 million as of June 30, 2025. The change in accounts receivable, net of allowance for credit losses is primarily related to the timing of settlements associated with payment processors and overall cash collections.

#### *Allowance for credit losses*

The following table represents a rollforward of the allowance for credit losses for the nine months ended March 31, 2026 and 2025:

(\$ in thousands)	Nine months ended March 31,	
	2026	2025
Balance, June 30	\$ 13,241	\$ 13,442
Provision adjustments	852	558
Write-offs and other adjustments	86	(354)
Balance, September 30	14,179	13,646
Provision adjustments	349	1,064
Write-offs and other adjustments	952	(3,559)
Balance, December 31	15,480	11,151
Provision adjustments	764	930
Write-offs and other adjustments	542	(95)
Balance, March 31	\$ 16,786	\$ 11,986

### 4. FINANCE RECEIVABLES

The Company’s finance receivables consist of devices under its financing program. Substantially all of the Company’s finance receivables agreements are classified as non-cancellable sixty-month sales-type leases.

The Company collects lease payments from customers primarily as part of the flow of funds from our transaction processing services. Balances are considered past due if customers do not have sufficient transaction revenue to cover the monthly lease payment by the end of the monthly billing period.

At March 31, 2026, the gross lease receivable by current payment performance on a contractual basis and year of origination consisted of the following:

(\$ in thousands)	Leases by Origination						Total
	Up to 1 Year Ago	Between 1 and 2 Years Ago	Between 2 and 3 Years Ago	Between 3 and 4 Years Ago	Between 4 and 5 Years Ago	More than 5 Years Ago	
Current	\$ 896	\$ 1,426	\$ 1,168	\$ 2,520	\$ 910	\$ 28	\$ 6,948
30 days and under	16	18	17	82	83	15	231
31 - 60 days	2	12	14	67	64	17	176
61 - 90 days	—	10	14	66	54	17	161
Greater than 90 days	—	45	109	708	1,008	1,040	2,910
Total finance receivables	\$ 914	\$ 1,511	\$ 1,322	\$ 3,443	\$ 2,119	\$ 1,117	\$ 10,426

At June 30, 2025, the gross lease receivable by current payment performance on a contractual basis and year of origination consisted of the following:

(\$ in thousands)	Leases by Origination						Total
	Up to 1 Year Ago	Between 1 and 2 Years Ago	Between 2 and 3 Years Ago	Between 3 and 4 Years Ago	Between 4 and 5 Years Ago	More than 5 Years Ago	
Current	\$ 1,463	\$ 1,517	\$ 3,290	\$ 2,766	\$ 589	\$ 93	\$ 9,718
30 days and under	27	34	83	106	61	14	325
31 - 60 days	9	16	42	73	57	18	215
61 - 90 days	8	14	63	10	66	12	173
Greater than 90 days	3	58	573	973	373	1,162	3,142
Total finance receivables	\$ 1,510	\$ 1,639	\$ 4,051	\$ 3,928	\$ 1,146	\$ 1,299	\$ 13,573

The following table represents a rollforward of the allowance for finance receivables for the nine months ended March 31, 2026 and 2025:

(\$ in thousands)	Nine months ended March 31,	
	2026	2025
Balance, June 30	\$ 2,401	\$ 1,934
Provision adjustments	(167)	391
Write-offs	(10)	—
Balance, Sept 30	2,224	2,325
Provision adjustments	11	108
Write-offs	(102)	—
Balance, December 31	2,133	2,433
Provision adjustments	(4)	61
Write-offs	(1)	—
Balance, March 31	2,128	2,494

There were no material write-offs of finance receivables for the nine months ended March 31, 2025.

Cash to be collected on our performing finance receivables due for each of the fiscal years is as follows:

(\$ in thousands)	Amount
Remainder of fiscal year 2026	\$ 1,423
2027	4,404
2028	2,444
2029	1,175
2030	432
Thereafter	50
Total amounts to be collected	9,928
Less: interest	498
Less: allowance for credit losses	(2,128)
Total finance receivables	<u>\$ 8,298</u>

## 5. LEASES

### *Lessee Accounting*

We have operating leases which are real estate leases used for corporate functions, product development, sales, and other purposes. The following table provides supplemental balance sheet information related to the Company's operating leases:

(\$ in thousands)	Balance Sheet Classification	March 31, 2026	June 30, 2025
<b>Assets:</b>	Operating lease right-of-use assets	\$ 6,773	\$ 7,735
<b>Liabilities:</b>			
Current	Accrued expenses	\$ 1,754	\$ 1,655
Long-term	Other noncurrent liabilities	7,004	8,279
Total lease liabilities		<u>\$ 8,758</u>	<u>\$ 9,934</u>

Supplemental cash flow information and non-cash activity related to our leases are as follows:

(\$ in thousands)	Nine months ended March 31,	
	2026	2025
<b>Supplemental cash flow information:</b>		
Cash paid for amounts included in the measurement of operating lease liabilities	\$ 2,229	\$ 1,652
<b>Non-cash activity:</b>		
Right-of-use assets obtained in exchange for new lease obligations	\$ 25	\$ 532

Maturities of lease liabilities by fiscal year for our leases as of March 31, 2026 are as follows:

(\$ in thousands)	Operating Leases	
Remainder of fiscal year 2026	\$	652
2027		2,259
2028		1,657
2029		1,491
2030		978
Thereafter		4,743
Total lease payments		11,780
Less: Imputed interest		(3,022)
Present value of lease liabilities	\$	8,758

#### Lessor Accounting

Property and equipment used for the Cantaloupe One operating lease rental program consisted of the following:

(\$ in thousands)	March 31, 2026	June 30, 2025
Cost	\$ 35,329	\$ 34,522
Accumulated depreciation	(28,683)	(26,818)
Net	\$ 6,646	\$ 7,704

For the three months ended March 31, 2026 and 2025, the Company recognized \$2.3 million and \$2.3 million of revenue from its device rental program, respectively, which is included in the Subscription and Transaction fees on its Condensed Consolidated Statements of Operations.

For the nine months ended March 31, 2026 and 2025, the Company recognized \$6.9 million and \$6.8 million of revenue from its device rental program, respectively, which is included in the Subscription and Transaction fees on its Condensed Consolidated Statements of Operations.

The Company's net investment in sales-type leases (carrying value of lease receivables) and the future minimum amounts to be collected on these lease receivables as of March 31, 2026 are disclosed within *Note 4 - Finance Receivables*.

## 6. DEBT AND OTHER FINANCING ARRANGEMENTS

The Company's debt and other financing arrangements as of March 31, 2026 and June 30, 2025 consisted of the following:

(\$ in thousands)	As of March 31, 2026	As of June 30, 2025
2025 Credit Facility/2022 Amended Credit Facility	\$ 37,500	\$ 39,000
Less: unamortized issuance costs	(274)	(337)
Total	37,226	38,663
Less: debt and other financing arrangements, current	(2,170)	(1,917)
Debt and other financing arrangements, noncurrent	\$ 35,056	\$ 36,746

Details of interest expense, net on debt and tax liabilities presented on the Condensed Consolidated Statements of Operations are as follows:

(\$ in thousands)	Three months ended		Nine months ended	
	March 31,		March 31,	
	2026	2025	2026	2025
2025 Credit Facility/JPMorgan Credit Facility	764	870	2,315	2,616
Other interest income on tax liabilities	(609)	(831)	(408)	(593)
Total interest expense, net on debt and tax liabilities	\$ 155	\$ 39	\$ 1,907	\$ 2,023

### **2025 Credit Facility**

On January 31, 2025 (the “Closing Date”), the Company entered into a second amended and restated credit agreement (the “2025 Credit Facility”) among the Company, as the borrower, certain of its subsidiaries, as guarantors, and JPMorgan Chase Bank, N.A., as a lender and the administrative agent, and Capital One, National Association as a lender.

The 2025 Credit Facility provides for a \$40 million secured term loan facility (the “2025 Term Loan Facility”), a \$30 million secured revolving credit facility (the “2025 Revolving Facility”) and a \$30 million secured delayed draw term loan facility (the “Delayed Draw Term Loan Facility”). Proceeds from the 2025 Term Loan Facility were used to repay borrowings under the Company’s 2022 Amended JPMorgan Credit Facility (described below), which had total remaining net borrowings of \$37.3 million, inclusive of accrued interest on these facilities. The remaining proceeds from the 2025 Credit Facility were used to finance working capital needs and for general corporate purposes including permitted acquisitions and investments.

The 2025 Delayed Draw Facility is available for a period of up to 24 months following the Closing Date. The Company has not borrowed against the 2025 Revolving Facility or the Delayed Draw Term Loan Facility.

In accordance with ASC 470, the Company evaluated the 2025 Credit Facility on a lender-by-lender basis. The Company accounted for the 2025 Term Loan Facility and 2025 Revolving Facility as debt modifications. As such, previously unamortized debt issuance costs will be amortized over the term of the new credit agreement. The Company paid \$1.0 million in lender fees and legal expenses in connection with the execution of the 2025 Credit Facility.

Interest on the 2025 Credit Facility is based, at the Company’s option, on a base rate or SOFR plus an applicable margin tied to the Company’s total net leverage ratio and having ranges between 1.75% and 2.50% for base rate loans and between 2.75% to 3.50% for SOFR loans. The 2025 Revolving Facility also carries an unused commitment fee tied to the Company’s total net leverage ratio between 0.25% to 0.40% per annum. In an event of default, the interest rate may be increased by 2.00%. As of March 31, 2026, the weighted average interest rate for the 2025 Credit Facility is approximately 6.69%.

The 2025 Term Loan Facility, the 2025 Revolving Facility and the Delayed Draw Term Loan Facility all mature on January 31, 2030. Principal in respect of the 2025 Term Loan Facility is payable quarterly with 5.0% due in year one and year two, 7.5% due in year three and year 4, 10% due in year 5, and the remainder payable upon maturity. To the extent funded, principal in respect of the Delayed Draw Term Loan Facility will be payable on the same terms as the 2025 Term Loan Facility. Principal on 2025 Revolving Facility is due at maturity.

The Company’s obligations under the 2025 Credit Facility is unconditionally guaranteed, jointly and severally, by the Company’s material direct and indirect wholly-owned domestic subsidiaries (the “Guarantors”). All obligations of the Company and the Guarantors under the 2025 Credit Facility are secured by first priority security interests in substantially all of the assets of the Company and the Guarantors.

The 2025 Credit Facility includes customary representations, warranties and covenants, and acceleration, indemnity and events of default provisions, including, among other things, two financial covenants. The first financial covenant requires the Company to maintain a total leverage ratio of not more than 3.50 to 1.00 on the last day of any fiscal quarter. However, if a material acquisition occurs, the Company is required to maintain a total leverage ratio not greater than 4.00 to 1.00 on the last day of the fiscal quarter for the next four fiscal quarters following the material acquisition. The second financial covenant does not permit the Company to have a fixed charge coverage ratio of less than 1.15 to 1.00 for four consecutive fiscal quarters. The Company was in compliance with its financial covenants for the 2025 Credit Facility as of March 31, 2026.

### **2022 Amended JPMorgan Credit Facility**

On March 17, 2022, the Company entered into an amended and restated credit agreement with JPMorgan Chase Bank, N.A. which provides for a \$15 million secured revolving credit facility (the “2022 Amended Revolving Facility”) and a \$15 million

secured term facility (the “2022 Amended Secured Term Facility” and together with the 2022 Amended Revolving Facility, the “2022 Amended JPMorgan Credit Facility”), and a \$10 million delayed draw term facility, and fully replaced our previous 2021 credit facility with JPMorgan Chase Bank, N.A.

On December 1, 2022, the Company entered into an amendment to the 2022 Amended JPMorgan Credit Facility, dated as of March 17, 2022, which, among other things, amended the definition of the Company’s EBITDA under the Credit Agreement. On December 1, 2022, the Company borrowed an additional \$25 million under the 2022 Amended JPMorgan Credit Facility, including \$15 million from the revolving credit facility and exercised the delayed draw term facility of \$10 million increasing the 2022 Amended Secured Term Facility to \$25 million.

As described above, proceeds from the 2025 Term Loan Facility were used to repay borrowings under the 2022 Amended Credit JPMorgan Facility, which had total remaining net borrowings of \$37.3 million, inclusive of accrued interest on the facility.

Interest on the 2022 Amended JPMorgan Credit Facility was based, at the Company’s option, on a base rate or SOFR plus an applicable margin tied to the Company’s total leverage ratio and having ranges of between 2.50% and 3.00% for base rate loans and between 3.50% and 4.00% for SOFR loans. Subject to the occurrence of a material acquisition and the Company’s total leverage ratio exceeding 3.00 to 1.00, the interest rate on the loans may increase by 0.25%. In an event of default, the interest rate may be increased by 2.00%. The 2022 Amended JPMorgan Credit Facility also carried a commitment fee of 0.50% per annum on the unused portion.

### ***Expected Maturities***

The expected maturities for each fiscal year associated with the Company’s outstanding debt and other financing arrangements as of March 31, 2026, were as follows:

(\$ in thousands)	Amount
Remainder of fiscal year 2026	\$ 500
2027	2,500
2028	3,000
2029	3,500
2030	28,000
Principal amounts payable	37,500
Unamortized issuance costs	(274)
Total outstanding debt	<u>\$ 37,226</u>

## **7. ACCRUED EXPENSES**

Accrued expenses consisted of the following as of March 31, 2026 and June 30, 2025:

(\$ in thousands)	As of March 31, 2026	As of June 30, 2025
Sales tax	\$ 4,819	\$ 7,349
State income tax payable	435	2,096
Accrued compensation and related sales commissions	4,525	4,929
Operating lease liabilities - current	1,754	1,655
Accrued professional fees	18,050	2,492
Consideration withheld for acquisitions - current*	256	105
Accrued other	768	1,122
Total accrued expenses	<u>\$ 30,607</u>	<u>\$ 19,748</u>

\* See Note 9 - Acquisitions for a description of the arrangements.

## 8. GOODWILL AND INTANGIBLES

Intangible asset balances and goodwill consisted of the following:

(\$ in thousands)	As of March 31, 2026			Weighted Average Remaining Useful Life (Years)
	Gross	Accumulated Amortization	Net	
<b>Intangible assets:</b>				
Brand and trade names	\$ 2,602	(2,416)	186	1.4
Developed technology	22,151	(16,846)	5,305	2.5
Customer relationships	28,249	(14,769)	13,480	7.6
<b>Total intangible assets</b>	<b>\$ 53,002</b>	<b>\$ (34,031)</b>	<b>\$ 18,971</b>	<b>6.1</b>
Goodwill	\$ 102,939	\$ —	\$ 102,939	Indefinite

(\$ in thousands)	As of June 30, 2025			Weighted Average Useful Life (Years)
	Gross	Accumulated Amortization	Net	
<b>Intangible assets:</b>				
Brand and trade names	\$ 2,608	\$ (2,235)	\$ 373	1.8
Developed technology	22,259	(15,086)	7,173	3.2
Customer relationships	28,255	(12,470)	15,785	7.9
<b>Total intangible assets</b>	<b>\$ 53,122</b>	<b>\$ (29,791)</b>	<b>\$ 23,331</b>	<b>6.3</b>
Goodwill	\$ 103,222	\$ —	\$ 103,222	Indefinite

During the three and nine months ended March 31, 2026, the Company recognized \$1.4 million and \$4.3 million, respectively, in amortization expense related to intangible assets.

During the three and nine months ended March 31, 2025, the Company recognized \$1.6 million and \$4.4 million, respectively, in amortization expense related to intangible assets.

The Company performs an annual goodwill impairment test during the fourth quarter and more frequently if events and circumstances indicate that the asset might be impaired. The Company has determined that there is one single reporting unit for purposes of testing goodwill for impairment. During the nine months ended March 31, 2026 and March 31, 2025, the Company did not recognize any impairment charges related to goodwill.

## 9. ACQUISITIONS

### *SB Software*

On September 5, 2024, the Company acquired all of the equity interests of SB Software Limited (“SB Software”), a United Kingdom private limited company. SB Software is in the business of vending and coffee machine management in the United Kingdom. The acquisition enhances Cantaloupe’s operational capabilities and market reach in Europe.

For SB Software, the Company paid a purchase price of approximately \$11.4 million which includes cash paid of \$10.0 million and the estimated fair value of contingent consideration of \$1.4 million. The acquisition was funded by the Company’s cash on hand.

The \$1.4 million fair value of the contingent consideration represented the present value of up to \$3.3 million in contingent consideration based on a Monte Carlo simulation as of the acquisition date should SB Software achieve certain revenue growth targets over a three-year period as defined in the share purchase agreement. During the nine months ended March 31, 2026, the company paid \$0.9 million in deferred cash consideration, based on SB Software’s revenue growth for the first 12 months following the closing date. Should the second and third year targets be achieved, approximately \$1.0 million, denominated in British Pounds, will be payable after both September 2026 and September 2027. Additionally, the Company may choose to pay

this contingent consideration in either cash or Common Stock valued based on the average stock price for the 10 trading days preceding the release of these shares.

During nine months ended March 31, 2026, the Company recognized a \$0.8 million loss due to the increase in the fair value of the contingent consideration which was included in Integration, acquisition, due diligence, license application expenses on the Condensed Consolidated Statement of Operations. During the previous year, the Company recognized a \$0.6 million gain related to the adjusted fair value of contingent consideration. As of March 31, 2026, the fair value current and noncurrent portions of the fair value of the contingent consideration of \$0.3 million and \$0.4 million are included in Accrued expenses and Other noncurrent liabilities on the Condensed Consolidated Balance Sheet, respectively.

The following table summarizes the estimated fair value assigned to the assets acquired and liabilities assumed:

(\$ in thousands)	Amount
Cash and cash equivalents	\$ 284
Accounts receivable	94
Inventory	42
Prepaid expenses	14
Property and equipment	67
Operating lease right-of-use assets	244
Intangible assets	3,303
Total identifiable assets acquired	4,048
Accounts payable	(71)
Accrued expenses	(152)
Operating lease liability	(244)
Total liabilities assumed	(467)
Total identifiable net assets	3,581
Goodwill	7,793
Fair value of total considerations transferred	\$ 11,374

The Company determined the estimated fair value of the identifiable intangible assets acquired with the assistance of third-party valuation consultants. Amounts allocated to identifiable intangible assets included \$3.0 million related to developed technology, \$0.2 million related to customer relationships, and \$0.1 million related to trade names. The estimated fair value of the acquired developed technology was determined using a multi-period excess earnings method. The estimated fair value of the acquired customer relationships was determined using the distributor method which estimates the value using the cash flow impact in a scenario where the customer relationships are not in place. The estimated fair value of the acquired trade names was determined using the relief from royalty method which estimates the value using the discounted value of the royalties that a company would pay to license the trade name. The recognized intangible assets will be amortized on a straight-line basis over the estimated useful lives of the respective assets. The estimated useful lives for developed technology, customer relationship and trade names were 5, 3 and 3 years, respectively.

Goodwill of \$7.8 million arising from the acquisition includes the expected synergies between SB Software and the Company. Goodwill, which is not deductible for income tax purposes, was assigned to the Company's only reporting unit.

The above table represents the final allocation of the purchase price. Pro forma financial information of the acquisition and revenue and net income since acquisition are not presented due to the immaterial impact of the financial results of SB Software in the Company's Consolidated Financial Statements.

#### *Cheq*

On February 1, 2024, the Company acquired all of the equity interests of Cheq. This investment positioned the Company for expansion into the sports, entertainment, and restaurant sectors with a comprehensive suite of self-service solutions. Cheq was acquired for \$4.5 million, including \$1.1 million in accounts payable paid concurrently with the acquisition. The acquisition was funded by the Company's cash on hand. The original terms included \$0.9 million in deferred cash consideration for net

working capital and other post-closing adjustments. In third quarter fiscal year 2025, the Company paid \$0.7 million in deferred cash consideration, which was net of \$0.2 million in other liabilities recognized as a measurement period adjustment.

The following table summarizes the adjusted fair value assigned to the assets acquired and liabilities assumed:

(\$ in thousands)	Amount
Cash and cash equivalents	\$ 84
Property and equipment	1,136
Intangible assets	1,750
Other assets	486
Total identifiable assets acquired	3,456
Accounts payable	(691)
Other liabilities	(307)
Total liabilities assumed	(998)
Total identifiable net assets	2,458
Goodwill	2,000
Fair value of total considerations transferred	\$ 4,458

The Company determined the fair value of the identifiable intangible assets acquired with the assistance of third-party valuation consultants. Amounts allocated to identifiable intangible assets included \$1.4 million related to developed technology, \$0.2 million related to customer relationships, and \$0.2 million related to trade names. The fair value of the acquired developed technology was determined using a multi-period excess earnings method. The fair value of the acquired customer relationships was determined using the distributor method which estimates the value using the cash flow impact in a scenario where the customer relationships are not in place. The fair value of the acquired trade names was determined using the relief from royalty method which estimates the value using the discounted value of the royalties that a company would pay to license the trade name. The recognized intangible assets will be amortized on a straight-line basis over the estimated useful lives of the respective assets. The estimated useful lives for developed technology, customer relationships, and trade names were 5, 3 and 3 years, respectively.

Goodwill of \$2.0 million arising from the acquisition includes the expected synergies between Cheq and the Company. Goodwill, which is not deductible for income tax purposes, was assigned to the Company's only reporting unit.

The above table represents the final allocation of the purchase price. Pro forma financial information of the acquisition and revenue and net income since acquisition are not presented due to the immaterial impact of the financial results of Cheq in the Company's Condensed Consolidated Financial Statements.

## 10. REVENUES

Based on similar operational characteristics, the Company's revenues are disaggregated as follows:

(\$ in thousands)	Three months ended March 31,		Nine months ended March 31,	
	2026	2025	2026	2025
Transaction fees	\$ 48,061	\$ 44,028	\$ 144,048	\$ 132,022
Subscription fees	22,669	21,151	66,684	62,034
Subscription and transaction fees	70,730	65,179	210,732	194,056
Equipment sales	7,963	10,248	27,526	25,929
Total revenues	\$ 78,693	\$ 75,427	\$ 238,258	\$ 219,985

A portion of the Company's revenues relate to rental lease arrangements. The Company leases equipment to customers under the Cantaloupe One program which is accounted for as operating leases in accordance with ASC 842. Lease revenue is recognized on a straight-line basis over the term of the lease and is included in Subscription and transaction fees in the Consolidated Statement of Operations and Subscription fees in the table above. As described in *Note 4 - Finance Receivables*, the Company leases equipment under sales-type finance leases in accordance with ASC 842.

The Company's revenues earned under ASC Topic 842 are as follows:

(\$ in thousands)	Three months ended March 31,		Nine months ended March 31,	
	2026	2025	2026	2025
Operating leases	\$ 2,256	\$ 2,262	\$ 6,898	\$ 6,769
Sales-type leases	137	237	472	1,172
<b>Total lease revenues</b>	<b>\$ 2,393</b>	<b>\$ 2,499</b>	<b>\$ 7,370</b>	<b>\$ 7,941</b>

Operating leases are included in Subscription and transaction fees in the Consolidated Statement of Operations and Subscription fees in the disaggregated revenue table above. Sales-type finance leases are included in Equipment sales in the Consolidated Statement of Operations and in the disaggregated revenue table above.

#### *Contract Assets*

Contract assets represent revenues earned from customers that are not yet billable to customers, generally due to the timing of when equipment and services are delivered to customers on bundled contracts, or as a result of contract costs as described below. Contract assets that will be billed within the next 12 months are included in Prepaid expenses and other current assets and all others are included in Other assets on the Condensed Consolidated Balance Sheets. Contract assets were \$4.0 million and \$3.3 million, as of March 31, 2026 and June 30, 2025.

#### *Contract Liabilities*

The change in the contract liability balances, presented as Deferred revenue on the Condensed Consolidated Balance Sheets, is primarily the result of timing difference between the Company's satisfaction of a performance obligation and payment from the customer.

The Company's contract liability (i.e., deferred revenue) balances are as follows:

(\$ in thousands)	Three months ended March 31,	
	2026	2025
Deferred revenue, beginning of the period	\$ 3,645	\$ 1,356
Revenue recognized in the period from amounts included in deferred revenue at the beginning of the period	(569)	(123)
Additions (reversals)	274	813
Deferred revenue, end of the period	<b>\$ 3,350</b>	<b>\$ 2,046</b>

  

(\$ in thousands)	Nine months ended March 31,	
	2026	2025
Deferred revenue, beginning of the period	\$ 1,990	\$ 1,726
Revenue recognized in the period from amounts included in deferred revenue at the beginning of the period	(777)	(659)
Additions (reversals)	2,137	979
Deferred revenue, end of the period	<b>\$ 3,350</b>	<b>\$ 2,046</b>

#### *Lessor Operating Lease Payment Receipts*

The Company will recognize revenue in future periods related to remaining performance obligations for certain open contracts. Generally, these contracts have terms of one year or less. The amount of revenue related to unsatisfied performance obligations in which the original duration of the contract is greater than one year are primarily associated with the Company's Cantaloupe ONE rental program, which has a contractual term of 36 months. The following table reflects the estimated fees to be recognized in the future related to performance obligations that are unsatisfied as of March 31, 2026:

(\$ in thousands)	As of March 31, 2026
Remainder of fiscal year 2026	\$ 926
2027	2,666
2028	1,475
2029	298
Total	\$ 5,365

### *Contract Costs*

The Company had net capitalized costs to obtain contracts of \$1.1 million and \$1.0 million included in Prepaid expenses and other current assets and \$2.9 million and \$2.7 million included in Other noncurrent assets on the Condensed Consolidated Balance Sheets as of March 31, 2026 and June 30, 2025, respectively. None of these capitalized contract costs were impaired.

During the three and nine months ended March 31, 2026, amortization of capitalized contract costs was \$0.3 million and \$0.8 million, respectively. During the three and nine months ended March 31, 2025, amortization of capitalized contract costs was \$0.2 million and \$0.7 million, respectively. Amortization of costs to obtain a contract are included within Sales and marketing expenses within the Condensed Consolidated Statement of Operations.

## **11. STOCK-BASED COMPENSATION**

### *Stock Options*

The Company estimates the grant date fair value of the stock options with service conditions (i.e., a condition that requires an employee to render services to the Company for a stated period of time to vest) using a Black-Scholes valuation model. The Company's assumption for expected volatility is based on its historical volatility data related to market trading of its own Common Stock. The Company uses the simplified method to determine expected term, as the Company does not have adequate historical exercise and forfeiture behavior on which to base the expected life assumption. The dividend yield assumption is based on dividends expected to be paid over the expected life of the stock option. The risk-free interest rate assumption is determined by using the U.S. Treasury rates of the same period as the expected option term of each stock option.

There were no options granted during the nine months ended March 31, 2026. The fair value of options granted during the nine months ended March 31, 2025 were determined using the following assumptions and includes only options with an established grant date under ASC 718:

	Nine months ended March 31, 2025
Expected volatility (percent)	49.5% - 50.5%
Weighted average expected life (years)	4.5
Dividend yield (percent)	0.0 %
Risk-free interest rate (percent)	3.4% - 3.5%
Number of options granted	30,000
Weighted average exercise price	\$ 6.86
Weighted average grant date fair value	\$ 3.10

The total expense recognized for stock options awards for the three months ended March 31, 2026 and 2025 was \$0.1 million and \$0.2 million, respectively. Stock-based compensation related to stock options with an established grant date for the nine months ended March 31, 2026 and 2025 was \$0.3 million and \$0.9 million, respectively.

### *Restricted Stock Awards*

The Company has granted service based restricted stock awards to employees. The Company determines expense related to restricted stock awards using the closing stock price on the grant date and these awards are expensed under the accelerated attribution method over the vesting period which is typically a three-year service period. The total expense recognized for restricted stock awards for the three months ended March 31, 2026 and 2025 was \$0.6 million and \$0.4 million, respectively.

The total expense recognized for restricted stock awards for both the nine months ended March 31, 2026 and 2025 was \$2.0 million and \$1.5 million.

## 12. INCOME TAXES

The Company computes its interim period income tax expense or benefit using a forecasted estimated annual effective tax rate ("EAETR") and adjusts for any discrete items arising during the interim period and any changes in the Company's projected full-year taxable income. For the three and nine months ended March 31, 2026, the EAETR was 25.5% and 25.3%, respectively. Excluding the impact of the valuation release, the effective tax rate was 4.5% and 5.5% for the three and nine months ended March 31, 2025, respectively, and was based primarily on minimum state tax obligations.

For the three and nine months ended March 31, 2026, the Company recorded an income tax provision of \$1.5 million and \$4.6 million, respectively. For the three and nine months ended March 31, 2025, the Company recorded an income tax benefit of \$41.9 million and \$41.3 million, respectively. The income tax provision for three and nine months ended March 31, 2026, primarily related to non-deductible transaction costs. The income tax benefit for the three and nine months ended March 31, 2025, relates to the \$42.2 million valuation release, offset by state income and deferred taxes related to goodwill amortization for tax purposes. The Company had a total unrecognized income tax benefit of \$0.7 million and \$0.7 million as of March 31, 2026 and 2025, respectively.

The Company has significant deferred tax assets, a substantial amount of which result from operating loss carryforwards. The Company routinely evaluates its ability to realize the benefits of these assets to determine whether it is more likely than not that such benefit will be realized. The Company assesses the realizability of deferred tax assets by considering both positive and negative evidence including forecasts of future taxable income. For the six months ended March 31, 2026, the Company concluded that it is more likely than not a portion of its deferred tax assets, primarily related to federal and state net operating loss carryforwards, will be realized, consistent with our conclusion for the fiscal year ended June 30, 2025. These U. S. federal and state deferred tax assets were created primarily as a result of net operating loss carryforwards from historical business operations. The Company maintains its valuation allowance associated with the Pennsylvania net operating loss carryforwards.

On July 4, 2025, new U.S. tax legislation was signed into law (known as the "One Big Beautiful Bill Act" or "OBBBA") which makes permanent many of the tax provisions enacted in 2017 as part of the Tax Cuts and Jobs Act that were set to expire at the end of 2025. In addition, the OBBBA makes changes to certain U.S. corporate tax provisions, but many are generally not effective until 2026. The OBBBA did not have a material impact on the results of operations.

## 13. EARNINGS (LOSS) PER SHARE CALCULATION

Basic earnings per share is computed by dividing net earnings by the weighted average number of common shares outstanding during the period. Diluted earnings per share, applicable only to years ended with reported income is computed by dividing net income by the weighted average number of common shares outstanding during the period plus the dilutive effect of outstanding stock options and restricted stock-based awards using the treasury stock method. The calculation of basic and diluted earnings per share is presented below:

(\$ in thousands, except per share data)	Three months ended March 31,	
	2026	2025
Numerator for basic and diluted earnings per share		
Net (loss) income	\$ (2,158)	49,156
Preferred dividends	(289)	(289)
Net (loss) income applicable to common shareholders	\$ (2,447)	\$ 48,867
Denominator for basic earnings per share - Weighted average shares outstanding	73,920,289	73,169,131
Effect of dilutive potential common shares	—	1,585,287
Denominator for diluted earnings per share - Adjusted weighted average shares outstanding	73,920,289	74,754,418
Basic (loss) earnings per share	\$ (0.03)	\$ 0.67
Diluted (loss) earnings per share	\$ (0.03)	\$ 0.65

(\$ in thousands, except per share data)	Nine months ended March 31,	
	2026	2025
<b>Numerator for basic and diluted earnings per share</b>		
Net (loss) income	\$ (3,147)	57,702
Preferred dividends	(578)	(578)
Net (loss) income applicable to common shareholders	\$ (3,725)	\$ 57,124
<b>Denominator for basic earnings per share - Weighted average shares outstanding</b>		
	73,786,304	73,117,081
Effect of dilutive potential common shares	—	1,402,870
Denominator for diluted earnings per share - Adjusted weighted average shares outstanding	73,786,304	74,519,951
<b>Basic (loss) earnings per share</b>		
	\$ (0.05)	\$ 0.78
<b>Diluted (loss) earnings per share</b>		
	\$ (0.05)	\$ 0.77

Potentially anti-dilutive shares excluded from the calculation of diluted earnings per share were approximately 4.6 million and 0.8 million for the nine months ended March 31, 2026 and 2025, respectively.

#### 14. COMMITMENTS AND CONTINGENCIES

##### *Legal Proceedings*

From time to time, we are, or may be, a party to litigation and other legal proceedings that arise in the ordinary course of our business. These types of matters could result in fines, penalties, compensatory or treble damages or non-monetary sanctions or relief.

We evaluate legal proceedings based on information currently available, including advice of counsel. Assessment of a loss exposure that could result from legal proceedings is complex because these proceedings often involve inherently unpredictable factors, including, but not limited to, the following: whether the proceeding is in early stages; whether damages or the amount of potential fines, penalties, and restitution are unspecified, unsupported, or uncertain; whether there is a potential for punitive or other pecuniary damages; whether the matter involves legal uncertainties, including novel issues of law; whether the matter involves multiple parties and/or jurisdictions; whether discovery or other investigation has begun or is not complete; whether material facts may be disputed or unsubstantiated; and whether meaningful settlement discussions have commenced. As a result, the Company may be unable to develop an estimate or range of loss and predict the outcome of such legal proceedings with certainty.

We establish accruals for legal proceedings when the related loss exposure is considered probable and reasonably estimable. In the third quarter ending March 31, 2026, we accrued for legal proceedings and related loss exposures that are now considered probable of occurrence and reasonably estimable of approximately \$1.3 million, net of insurance recoveries, which are included within General and administrative expenses within the Condensed Consolidated Statement of Operations.

#### 15. RELATED PARTY TRANSACTIONS

A member of our Board of Directors serves as a strategic advisor to a consulting firm that we utilize for payments analytics and advisory services. These services are utilized by the Company to reduce the cost of our interchange and other processing fees charged by payment processors and credit card networks. As consideration for the services, we pay the consulting firm a recurring monthly subscription fee for the analytical services. The total expense recognized within General and administrative operating expenses for these arrangements was \$0.1 million and \$0.2 million for the three and nine months ended March 31, 2026 and 2025.

#### 16. SEGMENT INFORMATION

The Company has one reportable segment, Cantaloupe, Inc. The business activities are managed on a consolidated basis. The types of software and services from which we generate revenue are described under our "Revenue Recognition" policy within *Note 2 - Summary of Significant Accounting Policies* of our Annual Report.

Our chief operating decision maker, or CODM, is our Chief Executive Officer. The CODM assesses performance for the segment and decides how to allocate resources based on net income that is also reported on the Condensed Consolidated Statements of Operations as consolidated net income. The CODM does not use any segment asset measures to assess performance and decide how to allocate resources.

The following table sets out our measure of profit or loss and significant segment expenses:

(\$ in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2026	2025	2026	2025
Revenue	\$ 78,693	\$ 75,427	\$ 238,258	\$ 219,985
Segment expenses:				
Cost of sales	(48,256)	(44,066)	(143,763)	(129,053)
Compensation and benefits	(12,564)	(11,172)	(37,419)	(36,383)
Rent, occupancy, and insurance	(1,145)	(1,169)	(3,290)	(3,363)
Professional services	(8,994)	(2,577)	(24,120)	(8,041)
Subscription and cloud services	(2,827)	(2,471)	(8,453)	(7,215)
Other general & administrative expenses	(1,372)	(706)	(6,410)	(6,357)
Depreciation and amortization	(4,302)	(6,367)	(12,337)	(12,405)
Other segment (benefits) expenses	120	353	(1,025)	(798)
Income tax expense	(1,511)	41,904	(4,588)	41,332
Segment net (loss) income	\$ (2,158)	\$ 49,156	\$ (3,147)	\$ 57,702

<sup>(1)</sup> Other general & administrative expenses include marketing, bad debt expense, office supplies, adjustments to sales and use tax reserves and other various selling, general and administrative expenses.

<sup>(2)</sup> Other segment expenses (benefits) include interest and other income and interest expense.

The Company operates through legal entities in several countries, primarily conducting its business activities in the United States, Mexico, and the United Kingdom. The Company did not earn material revenue in any country other than the United States during the three and nine months ended March 31, 2026 and 2025.

Long-lived assets, excluding intangible assets, by location were not material other than the United States. Tangible long-lived assets consist of property and equipment and operating lease right-of-use assets.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the Condensed Consolidated Financial Statements and related notes included in this Quarterly Report on Form 10-Q.

### Forward-Looking Statements

This Form 10-Q contains certain forward-looking statements within the meaning of Section 21E of the Exchange Act, regarding, among other things, the anticipated financial and operating results of Cantaloupe, Inc. and our expectations regarding our acquisition by 365 Retail Markets. For this purpose, forward-looking statements are any statements contained herein that are not statements of historical fact and include, but are not limited to, those preceded by or that include the words "estimate," "could," "should," "would," "likely," "may," "will," "plan," "intend," "believes," "expects," "anticipates," "projected," or similar expressions. Those statements are subject to known and unknown risks, uncertainties and other factors that could cause the actual results to differ materially from those contemplated by the statements. The forward-looking information is based on various factors and was derived using numerous assumptions. Important factors that could cause the Company's actual results to differ materially from those projected include, for example:

- disruption to our business caused by the acquisition of us by 365 Retail Markets;
- our ability to consummate the transaction with 365 Retail Markets within the contemplated timeframe, or at all, including risks and uncertainties related to securing the necessary regulatory approvals, including pursuant to the HSR Act, and the satisfaction of other closing conditions;
- the impact on our stock price, business, financial condition and results of operations if the proposed transaction with 365 Retail Markets is not consummated;
- costs, charges and expenses relating to the proposed transaction with 365 Retail Markets;
- proceedings, including litigation that seeks to prevent the proposed transaction with 365 Retail Markets from being consummated within the contemplated timeframe, or at all;
- general economic, market or business conditions unrelated to our operating performance, including inflation, elevated interests rates, supply chain disruptions, financial institution disruptions, geopolitical conflicts, public health emergencies, and declines in consumer confidence and discretionary spending;
- our ability to compete with our competitors and increase market share;
- failure to comply with the financial covenants in our debt facilities;
- our ability to maintain compliance with rules and regulations applicable to our business operations and industry;
- disruptions in other card payment processors, software and manufacturing partners upon whom we rely;
- whether our customers continue to utilize our transaction processing and related services, as our customer agreements are generally cancellable by the customer with thirty days' notice;
- our ability to acquire and develop relevant technology offerings for current, new and potential customers and partners;
- risks and uncertainties associated with our expansion into and our operations in Europe, Mexico and other foreign markets, including general economic conditions, policy changes affecting international trade (including the imposition of new tariffs, or changes and adjustments to existing tariffs), political instability, inflation rates, recessions, sanctions, foreign currency exchange rates and controls, foreign investment and repatriation restrictions, legal and regulatory constraints, civil unrest, armed conflict, war, and other economic and political factors;
- our ability to satisfy our trade obligations included in accounts payable and accrued expenses;
- our ability to attract, develop and retain key personnel, or our loss of the services of our key executives;
- the incurrence by us of any unanticipated or unusual non-operating expenses, which may require us to divert our cash resources from achieving our business plan;
- our ability to predict or estimate our future quarterly or annual revenue and expenses given the developing and unpredictable market for our products;
- our ability to successfully integrate acquired companies into our current products and services structure;
- our ability to add new customers and retain key existing customers from whom a significant portion of our revenue is derived;

- the ability of a key customer to reduce or delay purchasing products from us;
- our ability to obtain widespread commercial acceptance of our products and service offerings;
- whether any patents issued to us will provide any competitive advantages or adequate protection for our products, or would be challenged, invalidated or circumvented by others;
- the ability of our products and services to avoid disruptions to our systems or unauthorized hacking or credit card fraud;
- risks associated with cyber-attacks and data breaches; and
- our ability to maintain effective internal controls and to timely file periodic and current reports with the Securities and Exchange Commission (“SEC”).

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance, or achievements. Actual results or business conditions may differ materially from those projected or suggested in forward-looking statements as a result of various factors including, but not limited to, those described above, or those discussed under Part I, Item 1A. “Risk Factors” of our Annual Report for the fiscal year ended June 30, 2025. We cannot assure you that we have identified all the factors that create uncertainties. Moreover, new risks emerge from time to time and it is not possible for our management to predict all risks, nor can we assess the impact of all risks on our business or the extent to which any risk, or combination of risks, may cause actual results to differ from those contained in any forward-looking statements. Readers should not place undue reliance on forward-looking statements.

Any forward-looking statement made by us in this Quarterly Report speaks only as of the date of this Quarterly Report. Unless required by law, we undertake no obligation to publicly revise any forward-looking statement to reflect circumstances or events after the date of this Quarterly Report or to reflect the occurrence of unanticipated events.

## OVERVIEW OF THE COMPANY

Cantaloupe, Inc. (Nasdaq: CTLP) is organized under the laws of the Commonwealth of Pennsylvania. We are a global technology leader powering self-service commerce. Cantaloupe offers a comprehensive suite of solutions including micro-payment processing, self-checkout kiosks, mobile ordering, connected point-of-sale (“POS”) systems, and enterprise cloud software. Handling more than a billion transactions annually, our solutions enhance operational efficiency and consumer engagement across sectors like food & beverage markets, smart automated retail, hospitality, entertainment venues, laundromats and more. Committed to innovation, we aim to drive advancements in digital payments and business optimization, serving customers in the United States, United Kingdom, and Mexico, among others.

Our revenue streams consist of subscription, transaction processing and equipment sales. During the three and nine months ended March 31, 2026, we derived approximately 90% and 88%, respectively, from subscription and transaction fees, and 10% and 12%, respectively, from equipment sales. Our revenue streams consist of subscription, transaction processing and equipment sales. During the three and nine months ended March 31, 2025, we derived approximately 86% and 88%, respectively, from subscription and transaction fees, and 14% and 12%, respectively, from equipment sales.

Active Devices (as defined below) operating on the Company’s platform and using our services include those resulting from the sale or lease of our point of sale POS electronic payment devices, telemetry devices or certified payment software or the servicing of similar third-party installed POS terminals or telemetry devices. Customers can obtain POS electronic payment devices from us in the following ways:

- Purchasing hardware directly from the Company or one of its authorized resellers;
- Financing hardware under the Company’s financing program, which are non-cancellable 60-month sales-type leases; and
- Renting devices under the Company’s Cantaloupe One program, which are typically 36-months duration agreements.

## Recent Developments

### *Merger with 365 Retail Markets, LLC*

On June 15, 2025, we entered into the Merger Agreement with 365 Retail Markets, Holdco, Holdco II and Merger Sub. Subject to the terms and conditions of the Merger Agreement, 365 Retail Markets has agreed to acquire the Company in exchange for the Merger Consideration. Pursuant to the Merger Agreement, and subject to the terms and conditions thereof, Merger Sub will merge with and into the Company, with the Company surviving the Merger as a wholly-owned, indirect subsidiary of 365 Retail Markets. Upon the consummation of the Merger, we will cease to be a publicly traded company, and our Common Stock will be delisted from Nasdaq and deregistered under Section 12(b) of the Exchange Act. We have agreed to various customary covenants and agreements, including, among others, agreements to conduct our business in the ordinary course during the period between the execution of the Merger Agreement and the effective time of the Merger. We do not believe these restrictions will prevent us from meeting our debt service obligations, ongoing costs of operations, working capital needs, or capital expenditure requirements.

The respective obligations of Cantaloupe and 365 Retail Markets to consummate the Merger are subject to the satisfaction or waiver of several closing conditions specified in the Merger Agreement, including the expiration or termination of any waiting period applicable under the HSR Act.

On September 4, 2025, the Company held a special meeting of shareholders, where shareholders approved a proposal to approve and adopt the Merger Agreement, including the Merger.

On September 17, 2025, each of Cantaloupe and 365 Retail Markets received a Second Request from the FTC pursuant to the HSR Act in connection with the Merger. The effect of a Second Request is to extend the applicable waiting period relating to the Merger until 30 days after each of Cantaloupe and 365 Retail Markets has substantially complied with the Second Request issued to it, unless the waiting period is terminated earlier by the FTC.

On May 1, 2026, the waiting period under the HSR Act terminated. As a result of the termination of the waiting period under the HSR Act, the parties to the Merger Agreement currently expect to complete the Merger on or about May 8, 2026, subject to the satisfaction or waiver (to the extent permitted by applicable law) of the remaining closing conditions to the Merger.

### *One Big Beautiful Bill Act*

On July 4, 2025, new U.S. tax legislation was signed into law (known as the “One Big Beautiful Bill Act” or “OBBBA”) which makes permanent many of the tax provisions enacted in 2017 as part of the Tax Cuts and Jobs Act that were set to expire at the end of 2025. In addition, the OBBBA makes changes to certain U.S. corporate tax provisions, but many are generally not effective until 2026. The OBBBA did not have a material impact on the results of operations.

### *Employees and Offices*

As of March 31, 2026, we have 356 full-time employees in the United States, United Kingdom, and Mexico and offices in Malvern, Pennsylvania; Atlanta, Georgia; River Falls, Wisconsin; Seattle, Washington; Birmingham and Sheffield, United Kingdom; and Mexico City, Mexico.

## QUARTERLY RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the Condensed Consolidated Financial Statements and related notes included in this Quarterly Report.

### Key Metrics

We use certain operating metrics (Active Devices, Active Customers, Total Number of Transactions and Total Dollar Volume of Transactions, Average Revenue Per Unit, Gross Profit, and Gross Margin) and certain non-GAAP financial measures (Adjusted Gross Profit, Adjusted Gross Margin, and Adjusted EBITDA) which are defined below to evaluate our business and operations, measure our performance, identify trends affecting our business, project our future performance, and make strategic decisions. Additionally, refer to the non-GAAP Financial Measures section below for additional information and their reconciliation to the most comparable GAAP measures.

### **Active Devices**

Active Devices are devices that have communicated with us or have had a transaction in the last twelve months. Included in the number of Active Devices are devices that communicate through other devices that communicate or transact with us. For example, a self-service retail location that utilizes an ePort cashless payment device as well as Seed management services constitutes only one device.

### **Active Customers**

The Company defines Active Customers as all customers with at least one active device.

### **Total Number of Transactions and Total Dollar Volume of Transactions**

Transactions are defined as electronic payment transactions that are processed by our technology-enabled solutions. Management uses Total Number and Dollar Volume of transactions to evaluate the effectiveness of our customer acquisition strategies and our ability to leverage existing customers and partners.

### **Average Revenue Per Unit**

The Company defines average revenue per unit (“ARPU”) as our total subscription and transaction fees for the trailing 12 months divided by average total active devices for the trailing 12 months.

The following tables represent our selected operating metrics for the periods indicated:

	As of and for the three months ended				
	March 31, 2026	December 31, 2025	September 30, 2025	June 30, 2025	March 31, 2025
<b>Devices:</b>					
Active Devices (thousands)	1,296	1,291	1,280	1,280	1,261
<b>Customers:</b>					
Active Customers	36,928	36,388	35,837	34,896	34,115
<b>Volumes:</b>					
Total Number of Transactions (millions)	331.0	337.3	321.2	309.4	296.1
Total Dollar Volume of Transactions (millions)	\$ 956.8	\$ 953.2	\$ 947.1	\$ 921.8	\$ 852.4
Subscription and transaction fees - Trailing 12 months (thousands)	\$ 279,804	\$ 274,253	\$ 269,622	\$ 263,128	\$ 255,181
Average revenue per unit (ARPU)	\$ 218.85	\$ 214.26	\$ 214.84	\$ 210.26	\$ 205.92

### Three Months Ended March 31, 2026 Compared to Three Months Ended March 31, 2025

(\$ in thousands)	Three Months Ended March 31,		Change	Percent Change
	2026	2025		
Transaction fees	\$ 48,061	\$ 44,028	\$ 4,033	9.2 %
Cost of transaction fees	38,117	33,119	4,998	15.1 %
Gross profit, transaction <sup>(1)</sup>	\$ 9,944	\$ 10,909	(965)	(8.8)%
Gross margin, transaction	20.7 %	24.8 %	(4.1)%	
Subscription fees	\$ 22,669	\$ 21,151	1,518	7.2 %
Cost of subscription fees	2,481	1,963	518	26.4 %
Amortization <sup>(2)</sup>	3,265	5,357	(2,092)	(39.1)%
Gross profit, subscription fees	\$ 16,923	\$ 13,831	3,092	22.4 %
Gross margin, subscription	74.7 %	65.4 %	9.3 %	
Equipment sales	\$ 7,963	\$ 10,248	(2,285)	(22.3)%
Cost of equipment sales	7,658	8,984	(1,326)	(14.8)%
Gross profit, equipment <sup>(1)</sup>	\$ 305	\$ 1,264	(959)	(75.9)%
Gross margin, equipment	3.8 %	12.3 %	(8.5)%	
<b>Total gross profit</b>	<b>\$ 27,172</b>	<b>\$ 26,004</b>	<b>1,168</b>	<b>4.5 %</b>
<b>Total gross margin</b>	<b>34.5 %</b>	<b>34.5 %</b>	<b>— %</b>	

<sup>(1)</sup> The Company's internal-use software assets and developed technology assets are not associated with transaction fees and equipment revenue.

<sup>(2)</sup> Amortization of internal-use software assets and developed technology assets. In March 2025, the Company recognized additional charges of \$3.0 million, due to certain capitalized internal use software, which is no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

Highlights for the quarter ended March 31, 2026 include:

- Revenues of \$78.7 million, an increase of 4.3% quarter over same quarter prior year. The increase was driven by increases to transaction fees and subscription fees during the quarter;
- 1.30 million Active Devices compared to the same quarter last year of 1.26 million, an increase of approximately 35 thousand Active Devices, or 2.8%;
- 36,928 Active Customers compared to the same quarter last year of 34,115, an increase of 2,813 Active Customers, or 8.2%; and
- \$956.8 million in Total Dollar Volume of Transactions for the quarter ended March 31, 2026 compared to \$852.4 million for the quarter ended March 31, 2025, an increase of \$104.4 million, or 12.2%. See “Revenues and Gross Margin” in Management’s Discussion and Analysis of Financial Condition and Results of Operations below for additional information.

*Revenues.* Total revenues increased by \$3.3 million for the three months ended March 31, 2026 compared to the same period in 2025. The increase in revenues is attributable to a \$4.0 million increase in transaction fees, a \$1.5 million increase in subscription fees offset by a \$2.3 million decrease in equipment sales.

The increase in transaction fees was primarily driven by increased processing volumes, resulting in a 12.2% increase in total dollar volumes of transactions for the current fiscal year quarter relative to the same quarter in the prior year. There was also an increase in the total number of active devices relative to the same quarter in the prior year.

Our subscription fees have increased 7.2% for the three months ended March 31, 2026 compared to the same period in 2025 which is attributed to a continued focus of management to grow our recurring subscription services to our customer base, and an increase in our active devices compared to last year.

Equipment revenue decreased by \$2.3 million for the three months ended March 31, 2026, compared to the same period in 2025, primarily due to high initial demand of Smart Store product in the prior fiscal year quarter.

*Costs of sales.* Costs of sales increased \$4.2 million for the three months ended March 31, 2026 compared to the prior year period. The increase in costs of sales was primarily due to a \$5.5 million increase in transaction costs as a result of increased processing volumes combined with increased charges from processing partners. Equipment cost of sales decreased by \$1.3 million as a result of decreased equipment sales.

*Amortization.* Amortization of internal-use software assets and developed technology assets decreased \$2.1 million for the three months ended March 31, 2026 compared to the prior year period primarily as a result of the prior year additional charges of certain capitalized internal use software that was no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

*Gross margin.* Total U.S. GAAP gross margin did not materially change for the three months ended March 31, 2026 from the three months ended March 31, 2025.

## Operating Expenses

Category (\$ in thousands)	Three months ended March 31,		Change	
	2026	2025	Amount	Percentage
Sales and marketing	\$ 6,276	\$ 5,830	\$ 446	7.7 %
Technology and product development	4,755	4,328	427	9.9 %
General and administrative expenses	10,694	8,471	2,223	26.2 %
Integration and acquisition expenses	5,177	(534)	5,711	(1,069.5)%
Depreciation and amortization	4,302	6,367	(2,065)	(32.4)%
Total operating expenses	\$ 31,204	\$ 24,462	\$ 6,742	27.6 %

*Total operating expenses.* Operating expenses increased 27.6% for the three months ended March 31, 2026 compared to the same period in 2025. The increase was primarily driven by a \$5.7 million increase in merger, acquisition, and integration expenses as well as an increase in sales and marketing expenses, technology and product development expenses, and general and administrative expenses, offset by a decrease in depreciation and amortization expenses. See further details on individual categories below.

*Sales and marketing.* Sales and marketing expenses increased approximately \$0.4 million for the three months ended March 31, 2026 compared to the same period in 2025. This was due to a \$0.5 million increase in compensation costs, offset by a decrease in various sales and marketing expense reductions of approximately \$0.1 million.

*Technology and product development.* Technology and product development expenses increased by \$0.4 million for the three months ended March 31, 2026 compared to the same period in 2025. The increase was driven by a \$0.3 million increase in professional services and a \$0.2 million increase in compensation and benefits offset by a \$0.1 million decrease in various technology and product development expenses.

*General and administrative expenses.* General and administrative expenses increased by \$2.2 million for the three months ended March 31, 2026 compared to the same period in 2025. General and administrative expenses primarily increased due to \$1.3 million nonrecurring legal settlement during the quarter, a \$0.4 million decrease in the release sales and use taxes reserves this quarter compared to the same quarter last year, and a \$0.5 million increase in professional services compared to the same quarter last year.

*Merger, acquisition, and integration expenses.* As described in *Merger with 365 Retail Markets, LLC above*, the Company is incurring professional fees in preparation for the Merger. For the three months ended March 31, 2026, substantially all of the merger, acquisition, and integration expenses relate to these professional services. For the three months ended March 31, 2025, as described in *Note 9 - Acquisitions*, the Company recognized a \$0.6 million gain due to the decrease in the fair value of the contingent consideration associated with our SB Software acquisition, offset by \$0.1 million in integration expenses.

*Depreciation and amortization.* Depreciation and amortization expenses decreased \$2.1 million for the three months ended March 31, 2026 compared to the same period in 2025 due to the prior year additional charge of certain capitalized internal use

software, which is no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

### Other Income (Expense), Net

(\$ in thousands)	Three months ended March 31,		Change	
	2026	2025	Amount	Percentage
<b>Other income (expense):</b>				
Interest income	\$ 307	\$ 368	\$ (61)	(16.6)%
Interest (expense) income, net on debt and tax liabilities	(155)	(39)	(116)	(297.4)%
Other (expense) income, net	(32)	24	(56)	233.3 %
<b>Total other income (expense), net</b>	<b>\$ 120</b>	<b>\$ 353</b>	<b>\$ (233)</b>	<b>66.0 %</b>

*Other expense, net.* Other income (expense), net decreased \$0.2 million for the three months ended March 31, 2026 as compared to the same period in 2025. The \$0.1 million decrease in interest income is primarily due to lower outstanding balances for our finance receivables. Our interest expense from debt and tax liabilities increased by \$0.1 million for three months ended March 31, 2026 as compared to the same period in 2025 primarily due to the adjustments to the accrued interest component of sales tax liability. Other (expense) income, net increased by \$0.1 million primarily due to foreign currency transactions.

### Benefit (expense) from provision for income taxes

(\$ in thousands)	Three months ended March 31,		Change	
	2026	2025	Amount	Percentage
Benefit (expense) from provision for income taxes <sup>(1)</sup>	\$ (1,511)	\$ 41,904	\$ (43,415)	103.6 %

<sup>(1)</sup> The percentage change is not meaningful due to the valuation allowance release described below.

The income tax provision for the three months ended March 31, 2026, primarily relates to non-deductible transaction costs. The income tax benefit for the three months ended March 31, 2025, relates to the \$42.2 million valuation allowance release, offset by state income and deferred taxes related to goodwill amortization for tax purposes.

### Nine Months Ended March 31, 2026 Compared to Nine Months Ended March 31, 2025

(\$ in thousands)	Nine Months Ended March 31,		Change	Percent Change
	2026	2025		
Transaction fees	\$ 144,048	\$ 132,022	\$ 12,026	9.1 %
Cost of transaction fees	112,408	99,434	12,974	13.0 %
Gross profit, transaction <sup>(1)</sup>	\$ 31,640	\$ 32,588	(948)	(2.9)%
Gross margin, transaction	22.0 %	24.7 %	(2.7)%	
Subscription fees	\$ 66,684	\$ 62,034	4,650	7.5 %
Cost of subscription fees	6,487	6,544	(57)	(0.9)%
Amortization <sup>(2)</sup>	9,143	9,352	(209)	(2.2)%
Gross profit, subscription	\$ 51,054	\$ 46,138	4,916	10.7 %
Gross margin, subscription	76.6 %	74.4 %	2.2 %	
Equipment sales	\$ 27,526	\$ 25,929	1,597	6.2 %
Cost of equipment sales	24,867	23,074	1,793	7.8 %
Gross profit, equipment <sup>(1)</sup>	\$ 2,659	\$ 2,855	(196)	(6.9)%
Gross margin, equipment	9.7 %	11.0 %	(1.3)%	
<b>Total gross profit</b>	<b>\$ 85,353</b>	<b>\$ 81,581</b>	<b>3,772</b>	<b>4.6 %</b>
<b>Total gross margin</b>	<b>35.8 %</b>	<b>37.1 %</b>	<b>(1.3)%</b>	

<sup>(1)</sup> The Company's internal-use software assets and developed technology assets are not associated with transaction fees and equipment revenue.

<sup>(2)</sup> Amortization of internal-use software assets and developed technology assets. In March 2025, the Company recognized additional charges of \$3.0 million,

due to certain capitalized internal use software, which is no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

*Revenues.* Total revenues increased by \$18.3 million for the nine months ended March 31, 2026 compared to the same period in 2025. The increase in revenues is attributed to a \$12.0 million increase in transaction fees, a \$4.7 million increase in subscription fees and a \$1.6 million increase in equipment sales.

The increase in transaction fees was primarily driven by increased processing volumes resulting in a 13.3% increase in total dollar volumes of transactions for the nine months ended March 31, 2026 relative to the prior year period.

Our subscription fees have increased 7.5% for the nine months ended March 31, 2026 compared to the same period in 2025 which is attributed to a continued focus of management to grow our recurring subscription services to our customer base and an increase in our active devices compared to last year.

Equipment revenue increased slightly to \$27.5 million for the nine months ended March 31, 2026, compared to \$25.9 million for the prior year period. The increase is due to increased sales of different product lines including smart stores combined with increased growth internationally.

*Costs of sales.* Costs of sales increased \$14.7 million for the nine months ended March 31, 2026 compared to the prior year period. The increase in costs of sales was primarily due to a \$13.0 million increase in transaction costs as a direct result of increased transaction processing fees corresponding with an increase in processing volumes combined with increased fees from processing partners and an increase in cost of equipment of \$1.8 million corresponding with increased equipment sales.

*Amortization.* Amortization of internal-use software assets and developed technology assets decreased \$0.2 million for the nine months ended March 31, 2026 compared to the prior year period, due to the prior year additional charge of \$3.0 million related to certain capitalized internal use software which was no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives and amortization of intangibles from the acquisitions of Cheq and SB Software. The prior period additional charge is offset by additional depreciation of internal-use software in the current period resulting from increased capitalization of internal-use software in the beginning of the fiscal year.

*Gross margin.* Total U.S. GAAP gross margin decreased to 35.8% for the nine months ended March 31, 2026 from 37.1% for the nine months ended March 31, 2025. The decrease was primarily a result of increased transaction cost due to increased fees from processing partners.

## Operating Expenses

Category (\$ in thousands)	Nine Months Ended March 31,		Change	
	2026	2025	Amount	Percentage
Sales and marketing	\$ 18,714	\$ 16,663	\$ 2,051	12.3 %
Technology and product development	14,391	13,351	1,040	7.8 %
General and administrative expenses	30,359	31,638	(1,279)	(4.0)%
Integration and acquisition expenses	16,228	(293)	16,521	(5,638.6)%
Depreciation and amortization	12,337	12,405	(68)	(0.5)%
Total operating expenses	\$ 92,029	\$ 73,764	\$ 18,265	24.8 %

*Total operating expenses.* Operating expenses increased 24.8% for the nine months ended March 31, 2026 compared to the same period in 2025. The increase is primarily driven by \$16.5 million increase in merger, acquisition, and integration expenses as well as increases in sales and marketing expenses and technology and product development expenses, offset by a decrease in general and administrative expenses and a decrease in depreciation and amortization expenses. See further details on individual categories below.

*Sales and marketing.* Sales and marketing expenses increased approximately \$2.1 million for the nine months ended March 31, 2026 compared to the same period in 2025. This was primarily due to increased compensation costs of approximately \$2.2 million offset by a decrease in various sales and marketing expense reductions of approximately \$0.1 million. Overall, these increases are due to investments being made to drive revenue both domestically and internationally.

*Technology and product development.* Technology and product development expenses increased by \$1.0 million for the nine months ended March 31, 2026, due to \$0.7 million increase in professional services, a \$0.5 million increase in compensation

and benefits, offset by a \$0.1 million decrease in travel expenses and by a \$0.1 million decrease in technology equipment and supplies.

*General and administrative expenses.* General and administrative expenses decreased by \$1.3 million for the nine months ended March 31, 2026 compared to the same period in 2025. General and administrative decreased \$2.3 million due to a one time receipt of Employee Retention Tax credit, offset by a \$1.3 million increase in a nonrecurring legal settlements during the period and an \$0.3 million decrease in the release of sales and use taxes reserves compared to the same period last year.

*Merger, acquisition, and integration expenses.* As described in *Merger with 365 Retail Markets, LLC* above, the Company is incurring professional service fees in preparation for the Merger. For the nine months ended March 31, 2026, substantially all of the merger, acquisition, and integration expense relate to these professional services. For the nine months ended March 31, 2025, the Company incurred integration and acquisition expenses associated with our acquisition of SB Software, however, these were offset by a \$0.6 million decrease in the fair value of the contingent consideration.

*Depreciation and amortization.* Depreciation and amortization expenses were decreased \$0.1 million for the nine months ended March 31, 2026 compared to the prior year period, as a result of an additional charge in the prior period of \$3.0 million related to certain capitalized internal use software which was no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives. The prior period additional charge is offset by additional depreciation of internal-use software in the current period, resulting from increased capitalization of internal-use software in the beginning of the fiscal year.

#### Other Income (Expense), Net

(\$ in thousands)	Nine Months Ended March 31,		Change	
	2026	2025	Amount	Percentage
Other income (expense):				
Interest income	\$ 1,006	\$ 1,213	\$ (207)	(17.1)%
Interest (expense) income, net on debt and tax liabilities	(1,907)	(2,023)	116	5.7 %
Other (expense) income, net	(124)	12	(136)	1,133.3 %
Total other income (expense), net	\$ (1,025)	\$ (798)	\$ (227)	(28.4)%

*Other expense, net.* Total other expense increased \$0.2 million for the nine months ended March 31, 2026 as compared to the same period in 2025. The decrease in interest income of \$0.2 million is primarily due to lower outstanding balances for our finance receivables. Our interest expense from debt and tax liabilities decreased \$0.1 million primarily due to the reduction of the interest component of our sales tax liability. Other (expense) income, net increased \$0.1 million primarily due to foreign currency transactions.

#### Benefit (expense) from provision for income taxes

(\$ in thousands)	Nine Months Ended March 31,		Change	
	2026	2025	Amount	Percentage
Benefit (expense) from provision for income taxes <sup>(1)</sup>	\$ (4,588)	\$ 41,332	\$ (45,920)	111.1 %

(1) The percentage change is not meaningful due to the valuation allowance release described below.

The income tax provision for the nine months ended March 31, 2026, primarily relates to non-deductible transaction costs. The income tax benefit for the nine months ended March 31, 2025, relates to the \$42.2 million valuation allowance release, offset by state income and deferred taxes related to goodwill amortization for tax purposes.

#### Non-GAAP Financial Measures

We use non-GAAP financial measures for financial and operational decision-making purposes and as a means to evaluate period-to-period comparisons. We believe that these non-GAAP financial measures provide useful information about our operating results, enhance the overall understanding of past financial performance and future prospects and allow for greater transparency with respect to metrics used by our management in their financial and operational decision making. The presentation of these financial measures is not intended to be considered in isolation or as a substitute for the financial measures prepared and presented in accordance with GAAP. Management recognizes that non-GAAP financial measures have limitations in that they do not reflect all of the items associated with our net income as determined in accordance with GAAP, and are not a substitute for or a measure of our profitability or net earnings.

### Adjusted Gross Profit and Margin (non-GAAP)

We define Adjusted Gross Profit (non-GAAP) as revenue less cost of sales, exclusive of depreciation of internally-developed software and amortization of intangible assets related to technologies obtained through acquisitions. We believe this non-GAAP measure is useful to view the resulting figures excluding the aforementioned non-cash charges because the amount of such expenses in any specific period may not directly correlate to the underlying performance of our business operations and such amounts vary substantially from company to company depending on their financing and capital structures and the method by which their assets were acquired. We define Adjusted Gross Margin as Adjusted Gross Profit divided by revenue.

We have provided below a reconciliation of U.S. GAAP gross profit to Adjusted Gross Profit and Adjusted Gross Margin for the three and nine months ended March 31, 2026 and 2025:

(\$ in thousands)	Three Months Ended March 31,		Change	Percent Change
	2026	2025		
Gross profit, transaction (GAAP)	\$ 9,944	\$ 10,909	\$ (965)	(8.8)%
Gross margin, transaction (GAAP)	20.7 %	24.8 %	(4.1)%	
Gross profit, subscription (GAAP)	16,923	13,831	3,092	22.4 %
Amortization <sup>(1)</sup>	3,265	5,357	(2,092)	(39.1)%
Adjusted Gross Profit, subscription (non-GAAP)	\$ 20,188	\$ 19,188	1,000	5.2 %
Adjusted Gross Margin, subscription (non-GAAP)	89.1 %	90.7 %	(1.6)%	
Gross profit, equipment (GAAP)	\$ 305	\$ 1,264	(959)	(75.9)%
Gross margin, equipment (GAAP)	3.8 %	12.3 %	(8.5)%	
Total Adjusted Gross Profit (non-GAAP)	\$ 30,437	\$ 31,361	(924)	(2.9)%
Total Adjusted Gross Margin (non-GAAP)	38.7 %	41.6 %	(2.9)%	

<sup>(1)</sup> Amortization of internal-use software assets and developed technology assets. In March 2025, the Company recognized additional charges of \$3.0 million, due to certain capitalized internal use software, which is no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

Total Adjusted Gross Margin (non-GAAP) was 38.7% for the three months ended March 31, 2026, from 41.6% for the three months ended March 31, 2025. The decrease in Adjusted Gross Margin was driven by an increase in our transaction costs due to increased fees from processing partners.

(\$ in thousands)	Nine Months Ended March 31,		Change	Percent Change
	2026	2025		
Gross profit, transaction (GAAP)	\$ 31,640	\$ 32,588	(948)	(2.9)%
Gross margin, transaction (GAAP)	22.0 %	24.7 %	(2.7)%	
Gross profit, subscription (GAAP)	51,054	46,138	4,916	10.7 %
Amortization <sup>(1)</sup>	9,143	9,352	(209)	(2.2)%
Adjusted Gross Profit, subscription (non-GAAP)	\$ 60,197	\$ 55,490	4,707	8.5 %
Adjusted Gross Margin, subscription (non-GAAP)	90.3 %	89.5 %	0.8 %	
Gross profit, equipment (GAAP)	\$ 2,659	\$ 2,855	(196)	(6.9)%
Gross margin, equipment (GAAP)	9.7 %	11.0 %	(1.3)%	
Total Adjusted Gross Profit (non-GAAP)	\$ 94,496	\$ 90,933	3,563	3.9 %
Total Adjusted Gross Margin (non-GAAP)	39.7 %	41.3 %	(1.6)%	

<sup>(1)</sup> Amortization of internal-use software assets and developed technology assets. In March 2025, the Company recognized additional charges of \$3.0 million, due to certain capitalized internal use software, which is no longer expected to provide future economic benefits as a result of changes in business strategy and evolving technology initiatives.

Total Adjusted Gross Margin (non-GAAP) was 39.7% for the nine months ended March 31, 2026, from 41.3% for the nine months ended March 31, 2025. The decrease in Adjusted Gross Margin was driven by an increase in our transaction fee costs due to increased fees from processing partners.

### Adjusted EBITDA (non-GAAP)

The Company defines Adjusted EBITDA (non-GAAP) as U.S. GAAP net income before (i) interest income, (ii) interest expense, (iii) income tax provision, (iv) depreciation, (v) amortization, (vi) stock-based compensation expense, and (vii) certain other significant infrequent or unusual losses and gains that are not indicative of our core operations such as integration and acquisition expenses and costs as a result of auditor transitions.

We believe Adjusted EBITDA is useful for investors in comparing our financial performance to other companies and from period to period. Adjusted EBITDA is widely used by investors and securities analysts to measure a company's operating performance without regard to items such as depreciation and amortization, interest expense, and interest income, which can vary substantially from company to company depending on their financing and capital structures and the method by which their assets were acquired. In addition, Adjusted EBITDA eliminates the impact of certain items that may obscure trends in the underlying performance of our business. Additionally, we utilize Adjusted EBITDA as a metric in our executive officer and management incentive compensation plans.

Adjusted EBITDA has limitations as an analytical tool and should not be considered in isolation or as a substitute for analysis of our results as reported under GAAP. For example, although depreciation expense is a non-cash charge, the assets being depreciated may have to be replaced in the future, and Adjusted EBITDA does not reflect cash capital expenditure requirements for such replacements or for new asset acquisitions. In addition, Adjusted EBITDA excludes stock-based compensation expense, which has been, and will continue to be for the foreseeable future, a significant recurring expense for our business and an important part of our compensation strategy. Adjusted EBITDA also does not reflect changes in, or cash requirements for, our working capital needs; interest expense, or the cash requirements necessary to service interest or principal payments on our debt, which reduces the cash available to us; or tax payments that may represent a reduction in cash available to us. The expenses and other items which are excluded from the calculation of Adjusted EBITDA may differ from the expenses and other items that other companies may exclude from Adjusted EBITDA when they report their financial results.

Below is a reconciliation of U.S. GAAP net income to Adjusted EBITDA for the three and nine months ended March 31, 2026 and 2025:

(\$ in thousands)	Three Months Ended March 31,		Nine Months Ended March 31,	
	2026	2025	2026	2025
Net (loss) income	\$ (2,158)	\$ 49,156	\$ (3,147)	\$ 57,702
Less: interest income	(307)	(368)	(1,006)	(1,213)
Plus: interest expense	155	39	1,907	2,023
Plus: income tax (benefit) provision	1,511	(41,904)	4,588	(41,332)
Plus: depreciation expense included in cost of sales for rentals	637	533	1,647	1,412
Plus: depreciation and amortization expense in operating expenses	4,302	6,367	12,337	12,405
EBITDA	4,140	13,823	16,326	30,997
Plus: stock-based compensation <sup>(a)</sup>	691	629	2,308	2,459
Plus: merger, acquisition and integration (benefits) expenses <sup>(b)</sup>	5,177	(534)	16,228	(293)
Plus: employee retention tax credit <sup>(c)</sup>	—	—	(2,319)	—
Plus: legal settlements <sup>(d)</sup>	1,250	—	1,250	—
Plus: auditor transition costs <sup>(e)</sup>	—	—	—	375
Adjustments to EBITDA	7,118	95	17,467	2,541
Adjusted EBITDA	\$ 11,258	\$ 13,918	\$ 33,793	\$ 33,538

<sup>(a)</sup> We have excluded stock-based compensation, as it does not reflect our cash-based operations.

<sup>(b)</sup> We have excluded expenses incurred in connection with business acquisitions, as it does not represent recurring costs or charges related to our core operations. We have also excluded expenses incurred associated with the acquisition of the Company and one-time license applications fees

<sup>(c)</sup> We have excluded a one-time tax credit received, as it does not represent recurring benefits received by our core operations.

<sup>(d)</sup> We have excluded costs incurred as a result of probable and reasonably estimable loss exposure for legal proceedings, as they do not represent recurring costs or charges related to our continued core operations.

<sup>(e)</sup> Costs incurred as a result of former auditor consent procedures. See *Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure* of the Company's Annual Report.

## LIQUIDITY AND CAPITAL RESOURCES

### *Sources of Funds*

Historically, we have financed our operations primarily through cash from operating activities, debt financings, and equity issuances. The Company's primary sources of capital available are cash and cash equivalents on hand of \$60.4 million as of March 31, 2026 and the cash that we expect to be provided by operating activities by the Company.

### *Uses of Cash*

The Company believes that its current financial resources will be sufficient to fund its current twelve-month operating budget from the date of issuance of these Condensed Consolidated Financial Statements. Our primary focus as part of our core operations to increase cash flow from operating activities is to prioritize collection efforts to reduce outstanding accounts receivable, utilize existing inventory to support equipment sales over the next year, focus on various operational efficiencies to improve overall profitability of the business and continue to grow our business both domestically and internationally.

### *Net cash used in operating activities*

For the nine months ended March 31, 2026, net cash provided by operating activities was \$22.0 million which is the result of our net income of \$(3.1) million, offset by non-cash operating adjustments of \$22.6 million and \$2.6 million of cash provided by working capital accounts. The change in working capital was primarily driven by an increase in accounts payable and accrued expenses of \$10.3 million offset by a \$4.8 million increase in inventory and \$3.9 million increase in accounts receivable primarily the result of the timing of payments made for transaction processing.

For the nine months ended March 31, 2025, net cash provided by operating activities was \$10.9 million which is the result of our net income of \$57.7 million, offset by non-cash operating adjustments of \$23.3 million and \$23.5 million of cash utilized by working capital accounts. The change in working capital was primarily driven by an increase in cash utilized by accounts payable and accrued expenses of \$26.0 million, offset by a \$9.5 million decrease in accounts receivable primarily due to cash collections. Increases in cash utilized by accounts payable and accrued expenses and as well as the collection of accounts receivable were primarily the result of the timing of payments made for transaction processing.

Non-cash operating adjustments primarily consisted of the release of our income tax valuation allowance as described in *Note 12, Income Taxes*, offset by depreciation of property and equipment, amortization of our intangible assets, provisions for expected losses and stock-based compensation for the nine months ended March 31, 2026 and March 31, 2025.

### *Net cash used in investing activities*

Net cash used in investing activities was \$11.0 million for the nine months ended March 31, 2026. We invested \$11.0 million in property and equipment as the Company continued to focus on investing in innovative technologies and products, and increasing rental devices enrolled in the Company's Cantaloupe One program.

Net cash used in investing activities was \$23.0 million for the nine months ended March 31, 2025. We invested \$11.9 million in property and equipment as the Company continued to focus on investing in innovative technologies and products, and increasing rental devices enrolled in the Company's Cantaloupe One program. Additionally, the Company invested \$11.1 million through acquisitions.

### *Net cash provided by financing activities*

Net cash used in financing activities was \$1.8 million and for the nine months ended March 31, 2026 which was primarily due to payments of long term debt, payment of the deferred cash consideration of SB Software acquisition, and payment of employee taxes related to stock compensation, offset by the proceeds from the proceeds of stock options granted to employees.

Net cash used in financing activities was \$0.4 million and for the nine months ended March 31, 2025 which was primarily due to the amended and restated credit agreement, partially offset by debt repayments on the 2022 Amended JPMorgan Credit Facility and deferred cash consideration for the acquisition of Cheq.

## **CONTRACTUAL OBLIGATIONS**

During the nine months ended March 31, 2026, there were no significant changes to our contractual obligations from those disclosed in the section “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in our Annual Report for the fiscal year ended June 30, 2025, other than the amendment to our debt agreement noted below.

As described in *Note 6 - Debt and Other Financing Arrangements*, in January 2025 we amended our debt agreement to defer the maturity date until January 2030 and increase our borrowing capacity.

## **CRITICAL ACCOUNTING ESTIMATES**

There have been no material changes to our critical accounting estimates from those disclosed in our Annual Report on for the fiscal year ended June 30, 2025.

## **Recent Accounting Pronouncements**

See *Note 2 - Summary of Significant Accounting Policies* to the Condensed Consolidated Financial Statements for a description of recent accounting pronouncements.

## **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

As of March 31, 2026, we are exposed to market risk related to changes in interest rates on our outstanding borrowings described in *Note 6 - Debt and Other Financing Arrangements*. As of March 31, 2026, we have \$37.5 million total outstanding borrowings, an increase of 100 basis points in SOFR Rate would result in a change in interest expense of \$0.4 million per year.

We are also exposed to market risk related to changes in interest rates on our cash investments and foreign currency exchange rates. We invest our excess cash in money market funds that we believe are highly liquid and marketable in the short term. These investments earn a floating rate of interest and are not held for trading or other speculative purposes. Consequently, our exposure to market risks for interest rate changes related to our money market funds is not material. Market risks related to fluctuations of foreign currencies are not material and we have no freestanding derivative instruments as of March 31, 2026.

We are exposed to credit risks on accounts receivable and equipment leases where the Company acts as the lessor. Exposure to market and credit risk is materially consistent with our presentation in Part II, Item 7A of our Annual Report for the year ended June 30, 2025.

## **Item 4. Controls and Procedures**

### **(a) Disclosure Controls and Procedures**

We maintain disclosure controls and procedures to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended (the “Exchange Act”), is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to our management, including our chief executive officer and chief financial officer, to allow timely decisions regarding required disclosure.

Our management, with the participation of our chief executive officer and chief financial officer, has evaluated the effectiveness as of the end of the period covered by this Form 10-Q of our disclosure controls and procedures as defined in Rule 13a-15(e) under the Exchange Act. Based on this evaluation, our management, including our chief executive officer and chief financial officer, has concluded that our disclosure controls and procedures were effective as of March 31, 2026.

### **(b) Changes in Internal Control over Financial Reporting**

There have been no changes in the Company's internal control over financial reporting that occurred during the fiscal quarter ended March 31, 2026 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## **Part II - Other Information**

### **Item 1. Legal Proceedings**

The information required by this Item is incorporated herein by reference to the Notes to Condensed Consolidated Financial Statements, *Note 14 – Commitments and Contingencies* in Part I, Item 1, of this Quarterly Report.

### **Item 1A. Risk Factors**

For a discussion of the Company's risk factors, see the information under disclosed in Item 1A in the Company's Annual Report on Form 10-K for the fiscal year ended June 30, 2025.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

N/A

### **Item 3. Defaults Upon Senior Securities**

None.

### **Item 4. Mine Safety Disclosures**

N/A

### **Item 5. Other Information**

#### **Rule 10b5-1 Trading Plans**

During the fiscal quarter ended March 31, 2026, none of the Company's director or executive officers adopted, modified or terminated any contract, instruction or written plan for the purchase or sale of Company securities that was intended to satisfy the affirmative defense conditions of Rule 10b5-1(c) or any "non-Rule 10b5-1 trading arrangement."

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
3.1	<a href="#">Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 to Form 10-Q filed on February 4, 2022).</a>
3.2	<a href="#">Second Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to Form 8-K filed on August 10, 2021)</a>
10.1	<a href="#">Second Amended and Restated Credit Agreement, by and among the Company, certain of its subsidiaries, and JPMorgan Chase Bank, N.A. and Capital One, National Association, dated January 31, 2025 (incorporated by reference to Exhibit 10.1 to Form 8-K filed on February 5, 2025).</a>
31.1*	<a href="#">Certifications of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.</a>
31.2*	<a href="#">Certifications of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.</a>
32.1**	<a href="#">Certification of the Chief Executive Officer pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
32.2**	<a href="#">Certification of the Chief Financial Officer pursuant to 18 USC Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101	The following financial information from our Quarterly Report on Form 10-Q for the quarter ended March 31, 2026, filed with the SEC on May 6, 2026, is formatted in Inline Extensible Business Reporting Language (“iXBRL”): (1) the Condensed Consolidated Balance Sheets as of March 31, 2026 and June 30, 2025, (2) the Condensed Consolidated Statements of Operations for the three-month and nine-month periods ended March 31, 2026 and 2025, (3) the Condensed Consolidated Statements of Other Comprehensive Income for the three-month and nine-month periods ended March 31, 2026 and 2025, (4) the Condensed Consolidated Statements of Convertible Preferred Stock and Shareholders’ Equity for the three-month and nine-month periods ended March 31, 2026 and 2025, (5) the Condensed Consolidated Statements of Cash Flows for the nine-month periods ended March 31, 2026 and 2025, and (6) the Notes to Condensed Consolidated Financial Statements.
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document
101.SCH*	Inline XBRL Taxonomy Extension Schema
101.CAL*	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF*	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB*	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE*	Inline XBRL Taxonomy Extension Presentation Linkbase
104	The cover page from our Quarterly Report on Form 10-Q for the quarter ended March 31, 2026, filed with the SEC on May 6, 2026, is formatted as Inline XBRL and contained in Exhibit 101.

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\* Filed herewith.

\*\* Furnished herewith.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Cantaloupe, Inc.

Date: May 6, 2026

/s/ Ravi Venkatesan

Ravi Venkatesan

Chief Executive Officer

Date: May 6, 2026

/s/ Scott Stewart

Scott Stewart

Chief Financial Officer

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Ravi Venkatesan, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cantaloupe, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based upon such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the issuer's most recent fiscal quarter (the issuer's fourth fiscal quarter in the case of an annual report) that has materially affected or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting to the auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: May 6, 2026

/s/ Ravi Venkatesan  
\_\_\_\_\_  
Ravi Venkatesan  
Chief Executive Officer

**CERTIFICATION PURSUANT TO  
SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002**

I, Scott Stewart, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Cantaloupe, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a. Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b. Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c. Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based upon such evaluation; and
  - d. Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the issuer's most recent fiscal quarter (the issuer's fourth fiscal quarter in the case of an annual report) that has materially affected or is reasonably likely to materially affect, the issuer's internal control over financial reporting; and
5. The issuer's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting to the auditors and the audit committee of the issuer's board of directors (or persons performing the equivalent functions):
  - a. all significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the issuer's ability to record, process, summarize and report financial information; and
  - b. any fraud, whether or not material, that involves management or other employees who have a significant role in the issuer's internal control over financial reporting.

Date: May 6, 2026

/s/ Scott Stewart  
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Scott Stewart  
Chief Financial Officer

**CERTIFICATION PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002  
(18 U.S.C. SECTION 1350)**

In connection with the accompanying Quarterly Report of Cantaloupe, Inc., (the “Company”) on Form 10-Q for the period ended March 31, 2026 (the “Report”), I, Ravi Venkatesan, Chief Executive Officer of the Company, hereby certify that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 6, 2026

/s/ Ravi Venkatesan  
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Ravi Venkatesan  
Chief Executive Officer

**CERTIFICATION PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002  
(18 U.S.C. SECTION 1350)**

In connection with the accompanying Quarterly Report of Cantaloupe, Inc., (the "Company") on Form 10-Q for the period ended March 31, 2026 (the "Report"), I, Scott Stewart, Chief Financial Officer of the Company, hereby certify that to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: May 6, 2026

/s/ Scott Stewart

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Scott Stewart  
Chief Financial Officer